



April 18, 2025  
COMMISSION  
REPORT

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**NOTICE OF PUBLIC MEETING AND EXECUTIVE SESSION  
OF THE ARIZONA STATE LOTTERY COMMISSION**

Pursuant to Arizona Revised Statute (A.R.S.) § 38-431.02, notice is hereby given to the members of the Arizona State Lottery Commission and to the general public that the Arizona State Lottery Commission will hold a meeting open to the public on **April 18, 2025, at 10:00 a.m.**, in the **Arizona Lottery Board Room, located at 4740 East University Drive, Phoenix, Arizona.** The Public may join the meeting in person and will have physical access to the Arizona Lottery Board Room fifteen (15) minutes before the start of the meeting. The Public may also join by telephone or Internet through **Google Hangouts Meet**.

The following are instructions for joining the meeting via Google Hangouts Meet:

Join the meeting online by entering the following link into your URL

[meet.google.com/guc-uece-uyy](https://meet.google.com/guc-uece-uyy)

OR

**Join the meeting US Toll-Free by phone at 406-686-2820** when prompted, enter Access Code **846 044 593 followed by the pound key (#)**

Pursuant to A.R.S. § 38-431.02(B), further notice is hereby given to the Arizona State Lottery Commission and members of the public that the Arizona State Lottery Commission may vote to go into Executive Session, which will not be open to the public, for the purpose of obtaining legal advice pursuant to A.R.S. § 38-431.03(A)(3) regarding any of the agenda items. The Commission may also vote on any item listed on the agenda. Members of the Commission may participate by telephone, intranet communication, or in person.

**Call to Order**

1. Call for Quorum
2. Call for Notice
3. Approval of Minutes for March 21, 2025 and April 10, 2025 Public Meeting

**Agency Reports**

1. Executive Report - Presentation
2. Retailer Spotlight – Presentation
3. State Service Recognition Awards - Presentation
4. Financial Report – Presentation
5. Marketing & Products Update - Presentation
6. Sales Update – Presentation
7. 3<sup>rd</sup> Quarter Product & Sales Review - No Presentation
8. New Games Introduction – No Presentation

**New Business**

1. Discussion and possible action on new instant scratch game profile(s): *NASCAR® #1495* and *Loteria Grande #1497*.
2. Discussion and possible action on Fast Play™ game profile(s): *Match For Cash #187* and *Ghostly Green #188*.
3. Discussion and possible action on Promotion profile(s): *JURASSIC WORLD #144*.

**Call to the Public**

Consideration and discussion of comments from the public. Members of the Public wishing to address the Commission need not request permission in advance and will be given approximately five minutes for their comments and requests. Action taken as a result of public comment will be limited to directing staff to study the matter or rescheduling the matter for further consideration later to comply with A.R.S. § 38-431.02.

**Announcements**

1. The next meeting is scheduled to be held on May 16, 2025, at 10:00 a.m. The public will have physical access to the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034, beginning 15 minutes prior to the meeting and through the duration of both virtual and in-person public sessions.

**Adjournment**

**Materials**

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

**Notice**

Any amendments or additions to the agenda will be made available at least 24 hours prior to the meeting.

Dated this 15<sup>th</sup> day of April 2025

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Alec Esteban Thomson  
Executive Director

Persons with disabilities may request reasonable accommodation by calling (480) 921-4486. Requests should be made as early as possible to allow time to arrange the accommodation. *The Commission reserves the right to change the order of items on the agenda.*

## PUBLIC MEETING OF THE ARIZONA LOTTERY

*Commission Minutes of March 21, 2025, Meeting*

**PRESIDING** Chair Jeff Weintraub (Virtual)

**COMMISSIONERS** Tereza Fritz, Shannon Scheel, Mario Aniles, and Todd Newman (Virtual)

**LOTTERY** Executive Director; Alec Thomson, Deputy Director of Operations (Virtual), Chief Financial Officer; Russ Harben (In-Person), General Counsel; Kome Akpolo (Virtual) and Legislative Liaison: Jimmy Arwood (In-Person)

Luanne Mansanares, Anna Hunt (In Person), and Cydeni Carter (Virtual)

Attorney General Representative Pamela Peiser (Virtual)

### **PUBLIC**

#### **Call to Order**

1. **Call for Quorum:** Pursuant to the Public Notice dated March 13, 2025, the Public Meeting of the Arizona State Lottery Commission was called to order at 10:00 a.m. by Chair Jeff Weintraub. A quorum was present, with Chair Weintraub, Commissioner Fritz, Commissioner Scheel, and Commissioner Aniles (Virtual).
2. **Notice:** Notice was posted by Luanne Mansanares on March 13, 2025, at 12:20 p.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.
3. **Approval of Minutes:** Chair Weintraub entertained a motion to approve the February 21, 2025, Public Meeting minutes. Commissioner Scheel moved; Commissioner Aniles seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

#### **Agency Report**

1. Executive Report – Executive Director Alec Thomson and Deputy Director of Operations Russ Harben presented the Executive Report; Legislative Liaison Jimmy Arwood provided a Legislative update, and Cydeni Carter presented information on our Givesback beneficiary of the month.
2. Financial Report – Presented by Russ Harben

#### **New Business**

1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new instant scratch game profiles: *Lucky 13 #1494, All Cash #1499, Ultimate Riches #1502, and Taco Tripler #1503*. There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Agency to issue the orders regarding new instant scratch game profiles #1494, #1499, #1502, and #1503. Commissioner Aniles moved; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members

present voting aye. The motion carried.

2. Chair Weintraub asked if any members of the public wanted to address the Commission regarding new Fast Play™ game profiles: *Sunny Money* #185, and *Jurassic World* #186. There was no response. In accordance with A.R.S. §5-554(C), Chair Weintraub entertained a motion to approve the orders and authorize the Agency to issue the orders regarding new Fast Play™ game profiles: #185, and #186. Commissioner Fritz moved; Commissioner Scheel seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

### **Call to the Public**

Chair Weintraub invited members of the public to speak before the commission. There was no response.

### **Announcements**

The next meeting is scheduled to be held in person on April 18, 2025, at 10:00 a.m. The public will have physical access to the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034, beginning 15 minutes prior to the meeting and throughout the duration of both virtual and in-person public sessions. This will provide anyone without access to the virtual meeting and an opportunity to participate in April's commission meeting.

### **Adjournment**

The meeting adjourned at 10:25 a.m.

### **Materials**

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

### **Notice**

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*The Commission reserves the right to change the order of items on the agenda.*

## **PUBLIC MEETING OF THE ARIZONA LOTTERY**

*Commission Minutes of April 10, 2025, Meeting*

**PRESIDING** Chair Jeff Weintraub (In Person)

**COMMISSIONERS** Shannon Scheel (In Person), and Tereza Fritz (Virtual)

**LOTTERY** Executive Director: Alec Thomson, Deputy Director of Operations: Todd Terrell, Chief Marketing Officer: Chris Rogers, General Counsel: Kome Akpolo (In-Person)

Luanne Mansanares, Anna Hunt, and Cydeni Carter (In Person)

Attorney General Representative Pamela Peiser (In Person)

### **PUBLIC**

#### **Call to Order**

1. **Call for Quorum:** Pursuant to the Public Notice dated April 8, 2025, the Public Meeting of the Arizona State Lottery Commission was called to order at 9:08 a.m. by Chair Jeff Weintraub. A quorum was present with Chair Weintraub, Commissioner Scheel (In Person), and Commissioner Fritz (Virtual).
2. **Notice:** Notice was posted by Luanne Mansanares on April 8, 2025, at 9:45 a.m., at the Arizona State Lottery, located at 4740 E. University Dr., Phoenix, Arizona.

#### **New Business**

1. Chair Weintraub asked if any members of the public wanted to address the Commission regarding discussion on lottery courier services regarding legal basis and potential methods and/or manners to operate in Arizona, and possible action. There was no response.  
In accordance with A.R.S. §5-554(B), Chair Weintraub entertained a motion to authorize the Arizona Lottery to amend its rules to prohibit retailers from selling lottery tickets to lottery courier services without the Arizona Lottery's approval. Commissioner Scheel moved to do so; Commissioner Fritz seconded. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

Executive Director Alec Thomson shared an overview of courier services in Arizona and responded to Commissioner questions.

Chair Weintraub asked if any members of the public wanted to address the Commission regarding discussion on lottery courier services regarding legal basis and potential methods and/or manners to operate in Arizona, and possible action. There was no response.

In accordance with A.R.S. §5-554(B), Chair Weintraub entertained a motion to authorize the Arizona Lottery to allow the Arizona Lottery to operate lottery courier services. Commissioner Scheel moved to do so; Commissioner Fritz seconded. There was no

discussion and no questions were raised. The vote was unanimous, with all Commission Members present voting aye. The motion carried.

### **Call to the Public**

Chair Weintraub invited members of the public to speak before the commission. There was no response.

### **Announcements**

The next meeting is scheduled to be held on April 18, 2025, at 10:00 a.m. The public will have physical access to the meeting room located at 4740 E. University Dr., Phoenix, AZ 85034, beginning 15 minutes prior to the meeting and throughout the duration of both virtual and in-person public sessions. This will provide anyone without access to the meeting and an opportunity to participate in April's commission meeting.

### **Adjournment**

The meeting adjourned at 9:20 a.m.

### **Materials**

A copy of the agenda and background material provided to Commission members, which is not exempt by law from public inspection, is available for public inspection at least 24 hours in advance of the meeting at the Lottery Office located at 4740 East University Drive, Phoenix, Arizona.

### **Notice**

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**Agency Reports**  
Report to Arizona Lottery Commission  
April 18, 2025

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**Executive Report - Presentation**

**Retailer Spotlight – Presentation**

**State Service Recognition Awards – Presentation**

**Financial Report – Presentation**

**Marketing & Products Update – Presentation**

**Sales Update – Presentation**

**3rd Quarter Product & Sales Review - No Presentation**

**New Game Introductions - No Presentation**

New Game Introductions.

The following Scratchers games were introduced since the last commission meeting: *PAC-MAN* #1481, *\$100,000 Max* #1485, and *Loaded Cash Explosion*<sup>®</sup> #1490.

The following Fast Play games were introduced since the last commission meeting: *PAC-MAN* #177 and *Double Win* #181.

More information on these games is available by visiting the Scratchers and Fast Play sections at [ArizonaLottery.com](http://ArizonaLottery.com)

No games have ended since those reported at the last commission meeting.

# **ATTACHMENT A**

# Dashboard Report April 2025

SERVING ARIZONA FOR 43 YEARS





-10.34%

vs. Proj (FYTD)

Total Sales (FYTD)  
\$1,068,667,081

-11.33%

vs. PYTD

-26.75%

vs. Proj (FYTD)

Draw Sales  
\$273,456,250<sup>25.6%</sup>  
%Total Sales

-31.66%

vs. PYTD

Draw Sales : From  
7/1/2019 - To  
4/6/2025  
Fast Play Sales :  
From 7/1/2019 - To  
4/6/2025

-2.85%

vs. Proj (FYTD)

Instant Sales  
\$795,210,831<sup>74.4%</sup>  
%Total Sales

-1.22%

vs. PYTD

-36.46%

vs. Proj (FYTD)

Multi-State  
\$160,740,297<sup>58.8%</sup>  
%Draw Sales

-42.71%

vs. PYTD

-3.14%

vs. Proj (FYTD)

Scratchers Sales  
\$781,003,581<sup>98.2%</sup>  
%Instant Sales

-1.51%

vs. PYTD

-9.61%

vs. Proj (FYTD)

In-State  
\$69,884,598<sup>25.6%</sup>  
%Draw Sales

-10.68%

vs. PYTD

Scratcher Sales :  
From 7/1/2019 - To  
4/6/2025  
Pulltab Sales : From  
7/1/2019 - To  
4/4/2025

10.89%

vs. Proj (FYTD)

Charitable Pulltab Sales  
\$7,394,100<sup>0.9%</sup>  
%Instant Sales

12.24%

vs. PYTD

0.24%

vs. Proj (FYTD)

Quick Draw  
\$2,143,327<sup>0.8%</sup>  
%Draw Sales

-3.36%

vs. PYTD

20.23%

vs. Proj (FYTD)

Age Rest. Pulltab Sales  
\$4,991,320<sup>0.6%</sup>  
%Instant Sales

21.49%

vs. PYTD

-0.48%

vs. Proj (FYTD)

Fast Play  
\$40,688,028<sup>14.9%</sup>  
%Draw Sales

4.12%

vs. PYTD

27.54%

vs. Proj (FYTD)

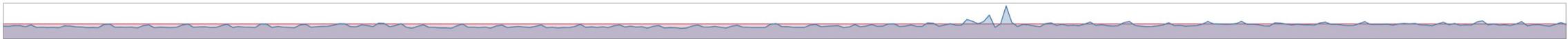
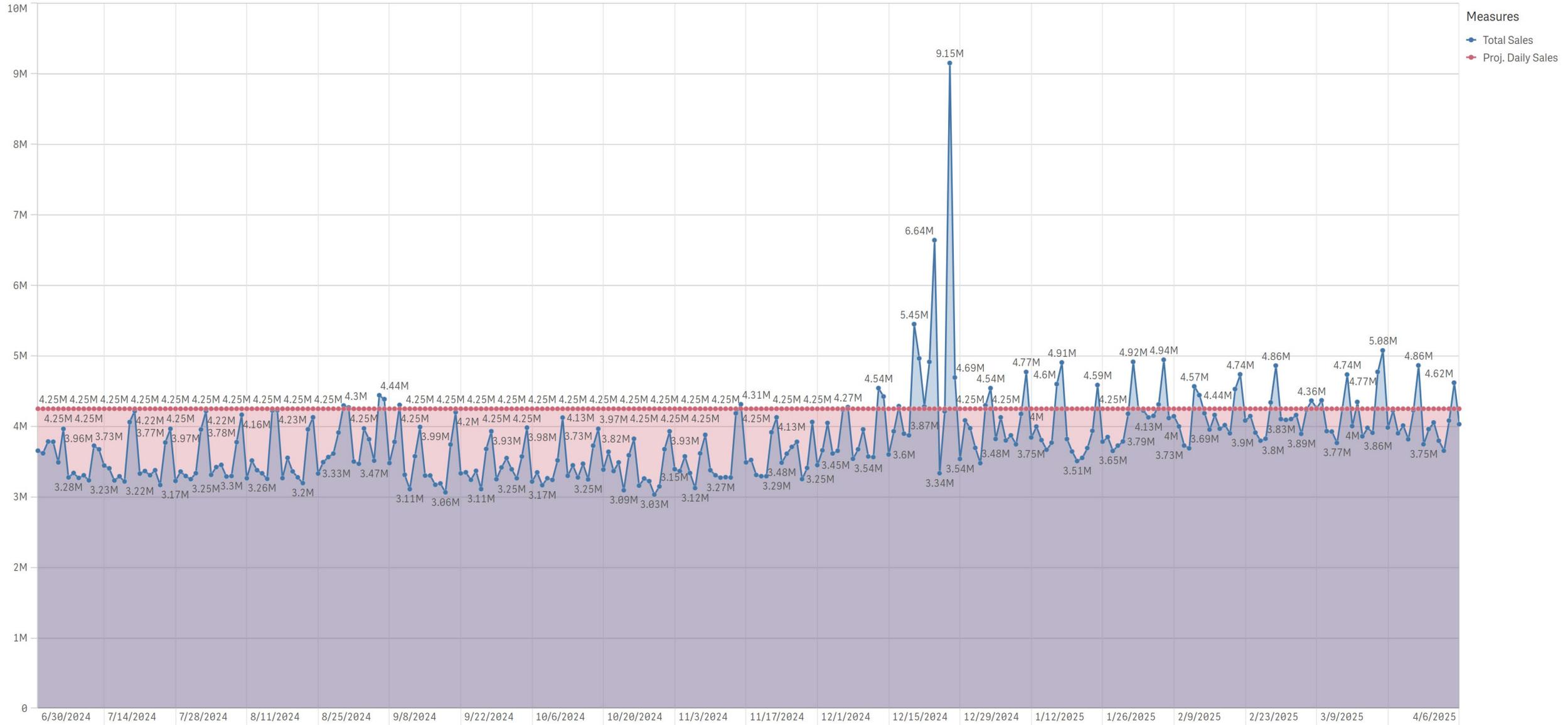
Other Pulltab Sales  
\$1,821,830<sup>0.2%</sup>  
%Instant Sales

31.89%

vs. PYTD



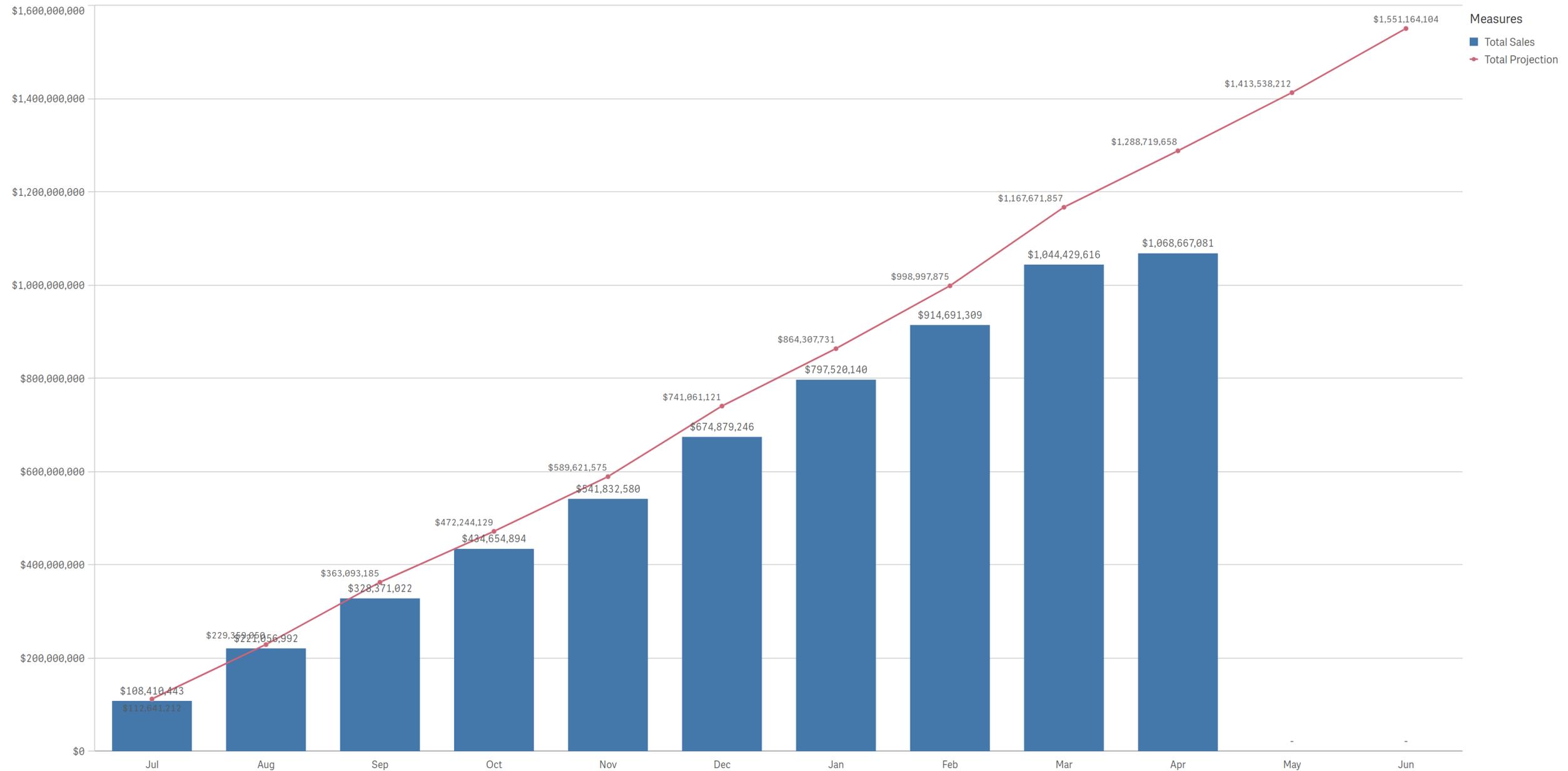
# Daily Sales vs. Goal





# YTD Sales vs. Projection

## FY 2025 Total Sales vs. Projection

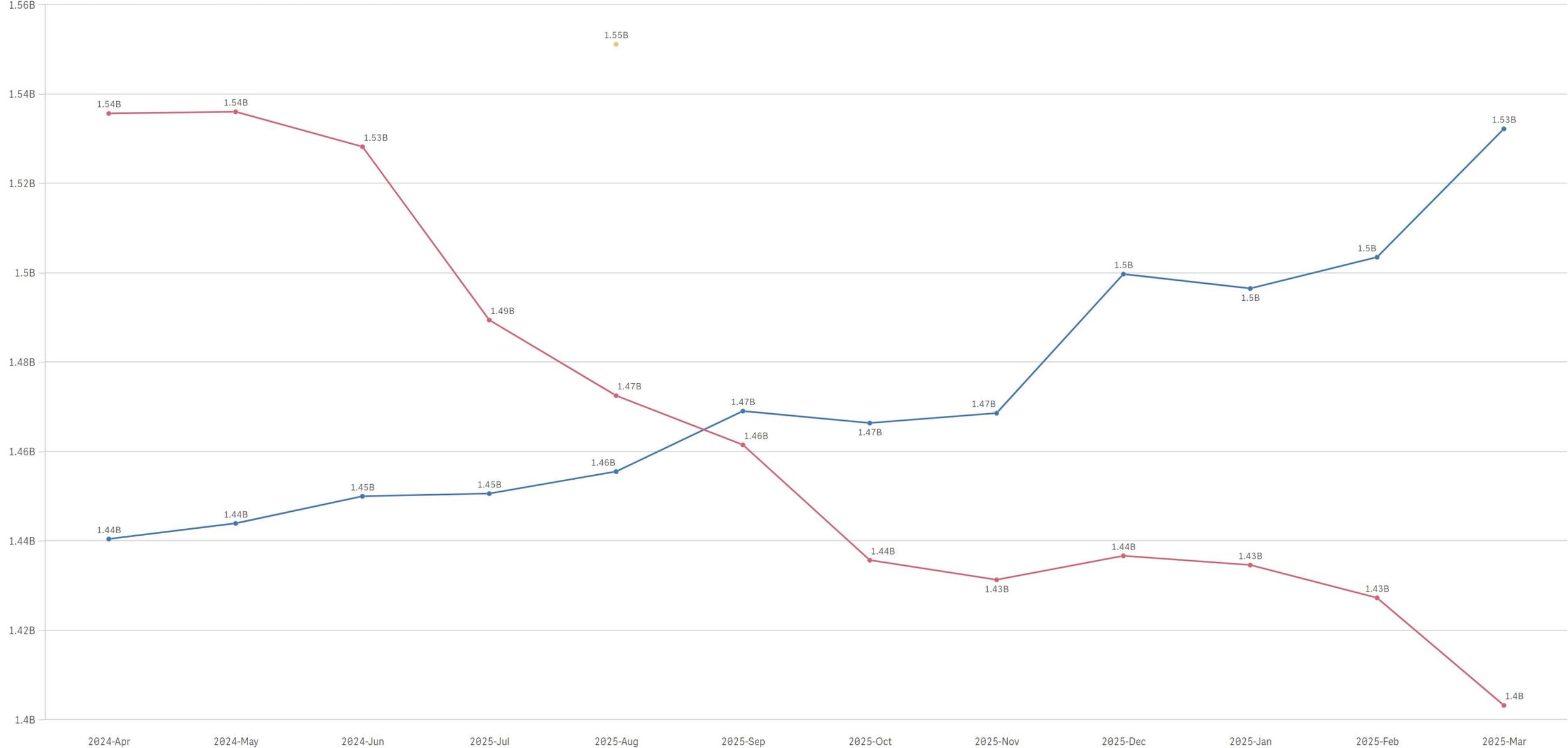




# Rolling 12 Month Total Sales

## Rolling 12 Month Sales

◆ Total Projection    ◆ Current Year Projection    ◆ Total Sales

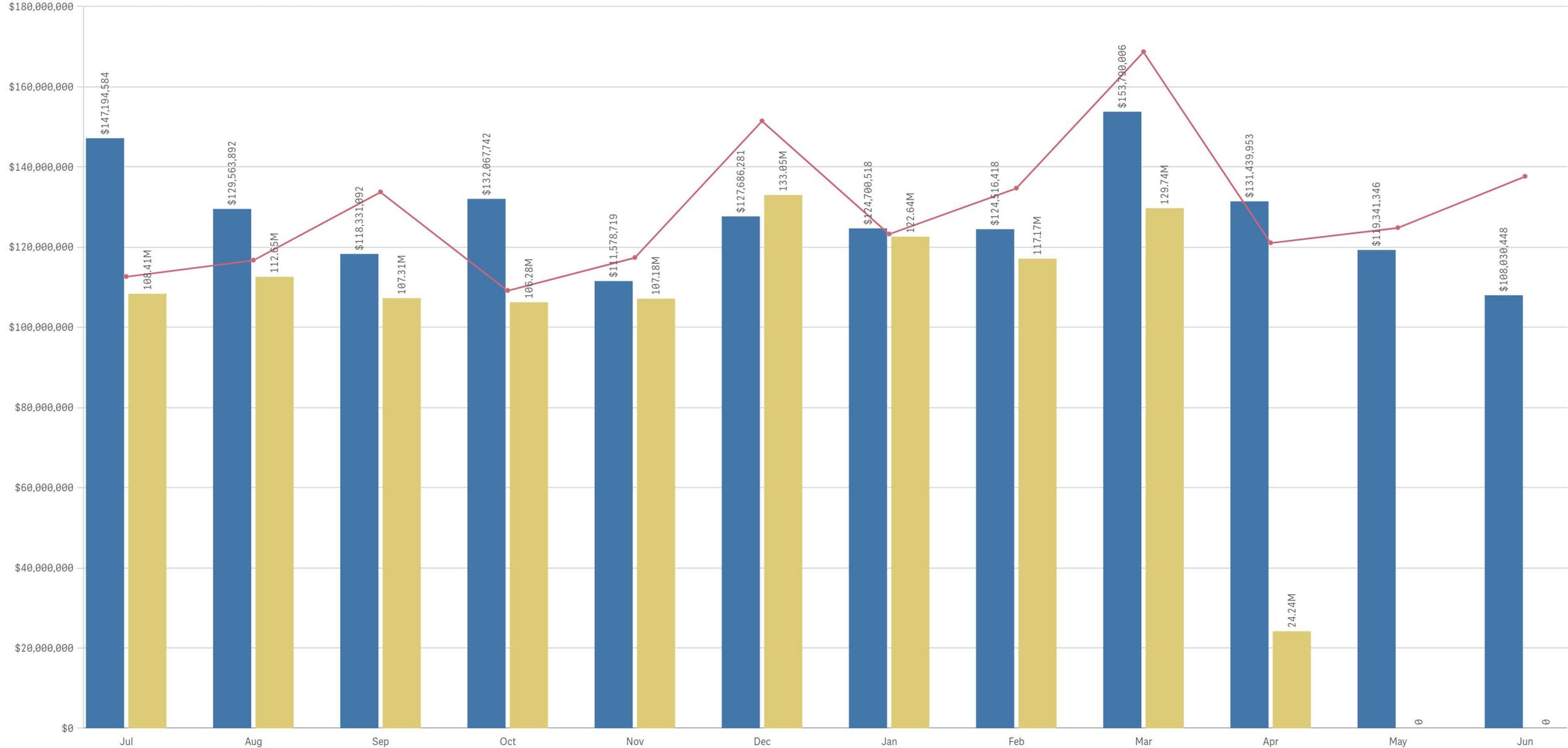




# All Games

### Sales FY 2024 vs. 2025 vs. Projection

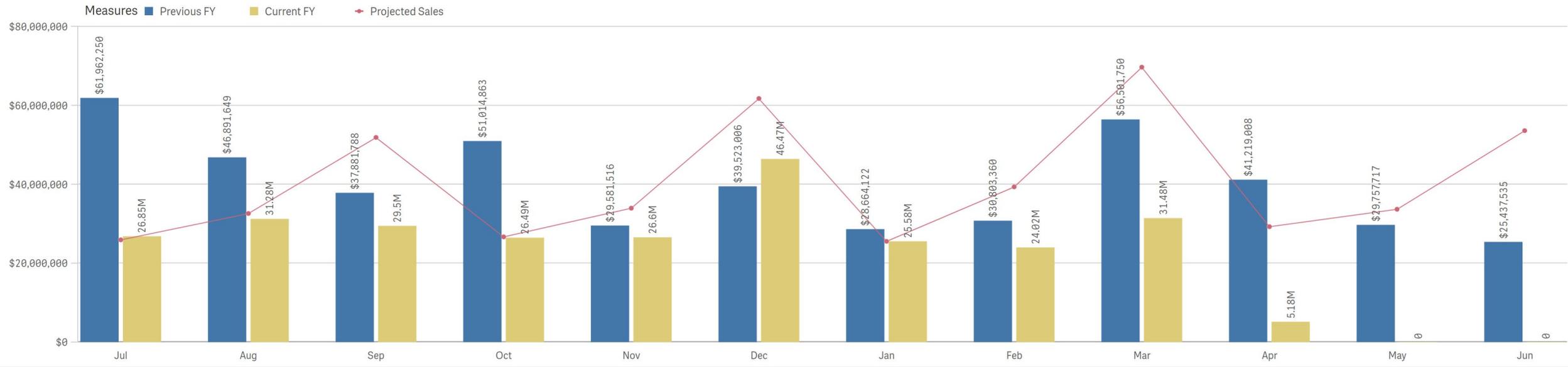
Measures ■ Previous FY ■ Current FY ◆ Projected Sales



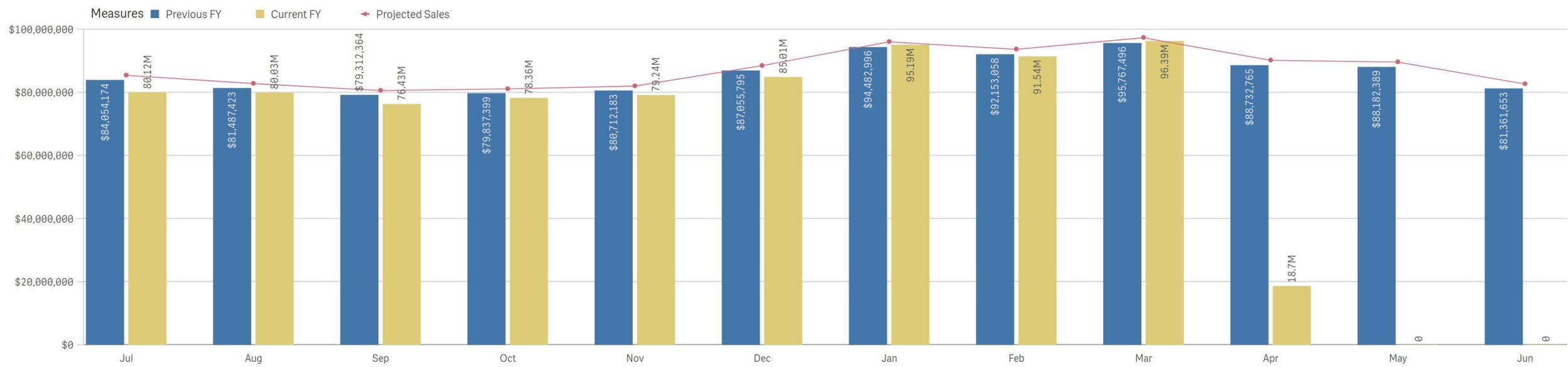


# Draw and Instant Games

Draw Sales FY 2024 vs. 2025 vs. Projection



Instant Sales FY 2024 vs. 2025 vs. Projection

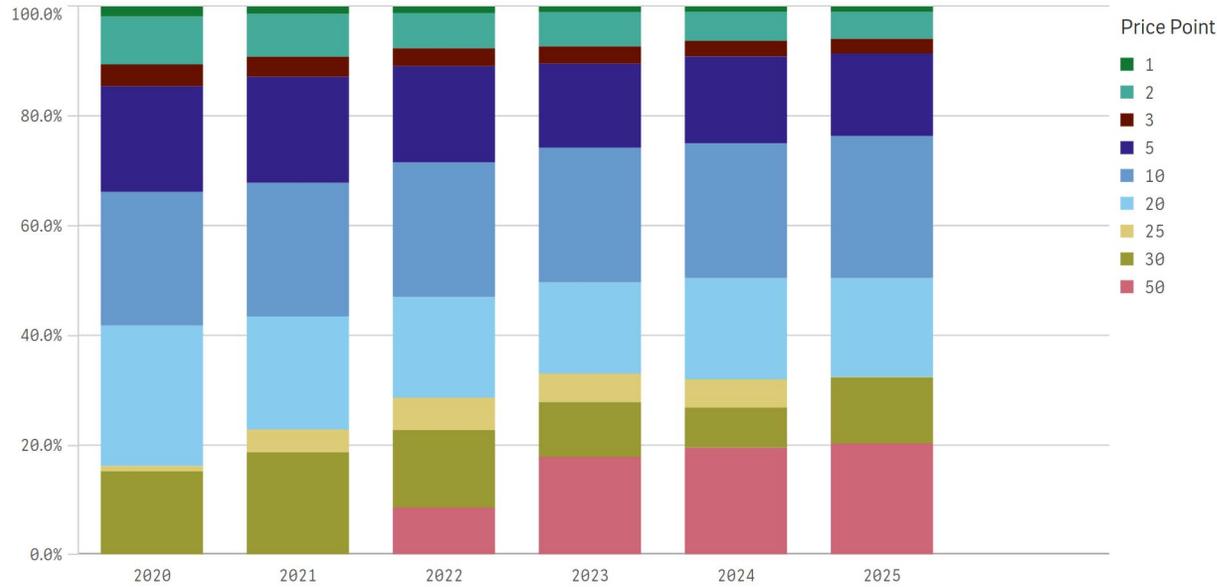




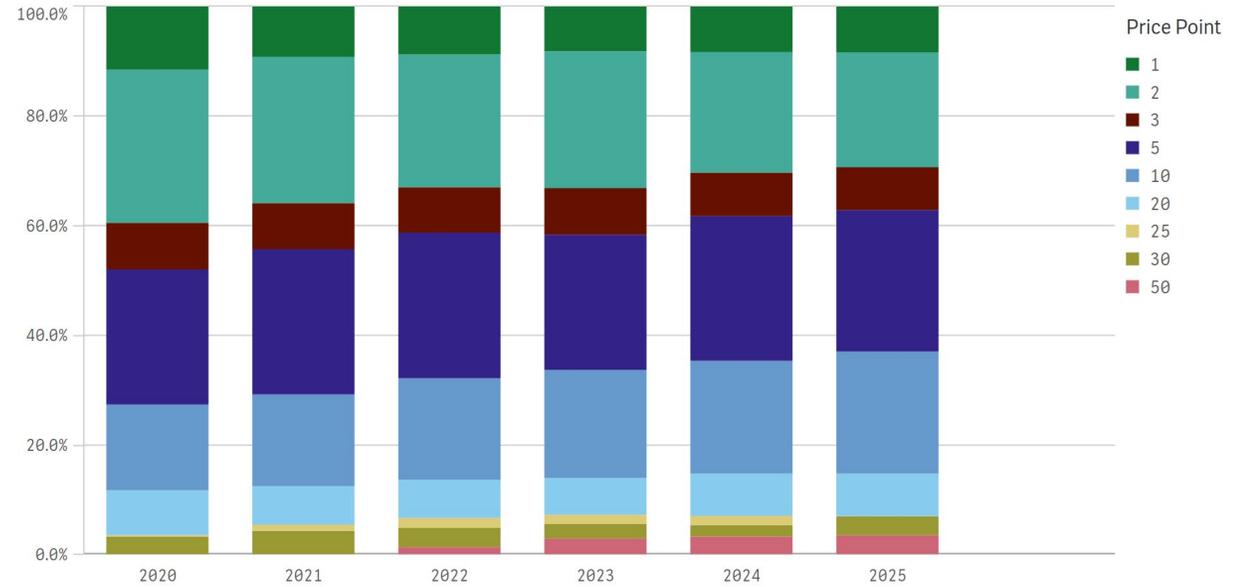


# Sales by Price Point - Scratcher and Pull Tabs

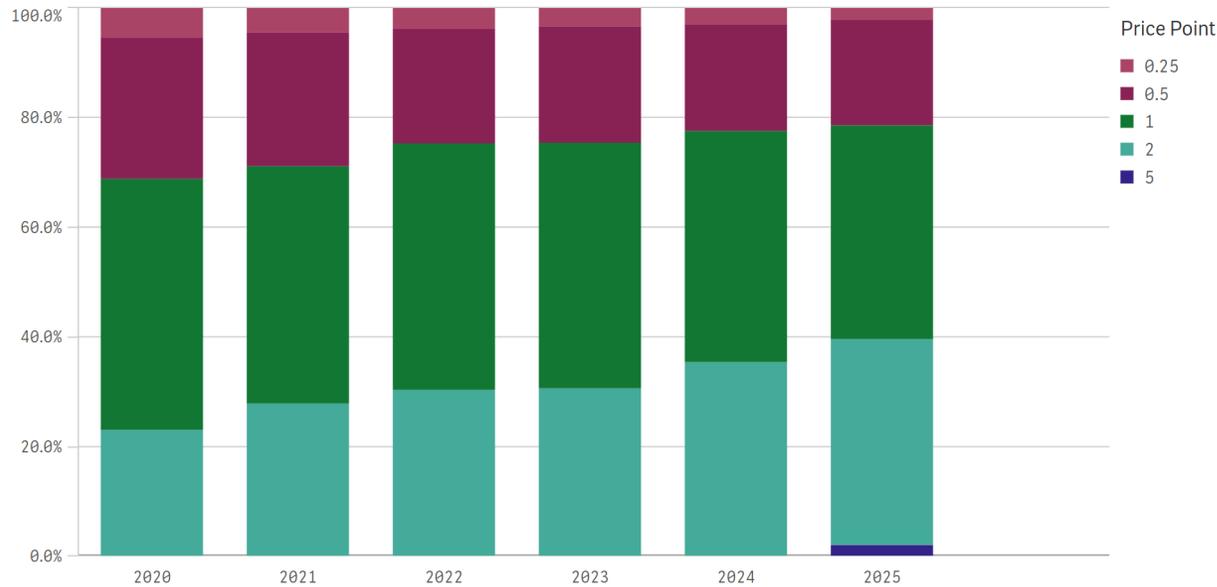
### Based on Dollars Sold - Scratcher



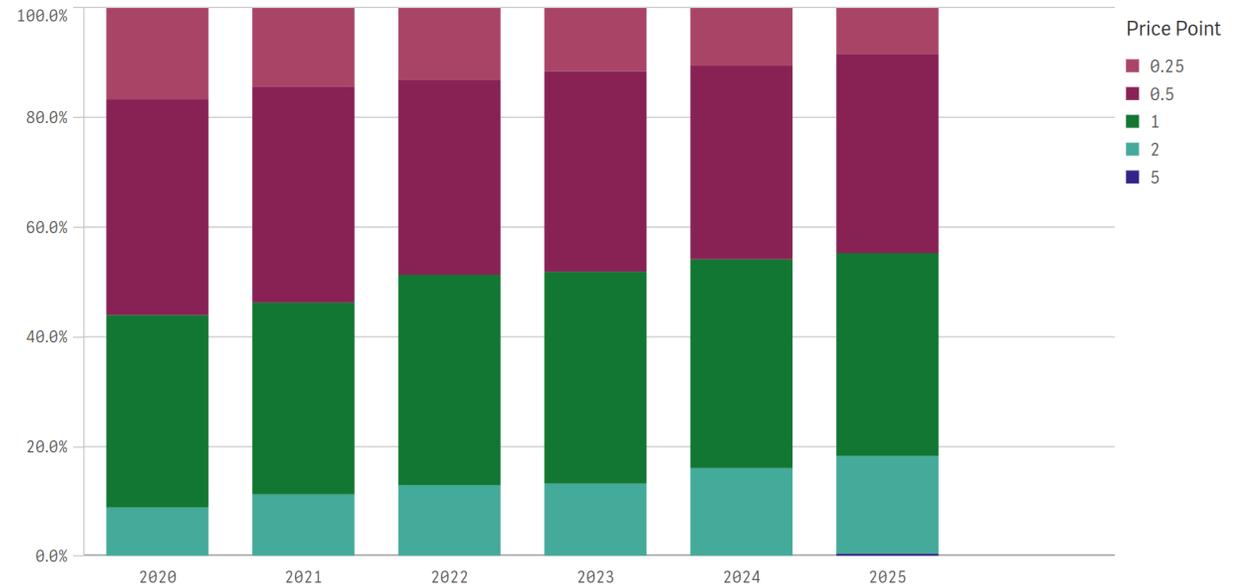
### Based on Tickets Sold - Scratcher



### Based on Dollars Sold - Pull Tabs

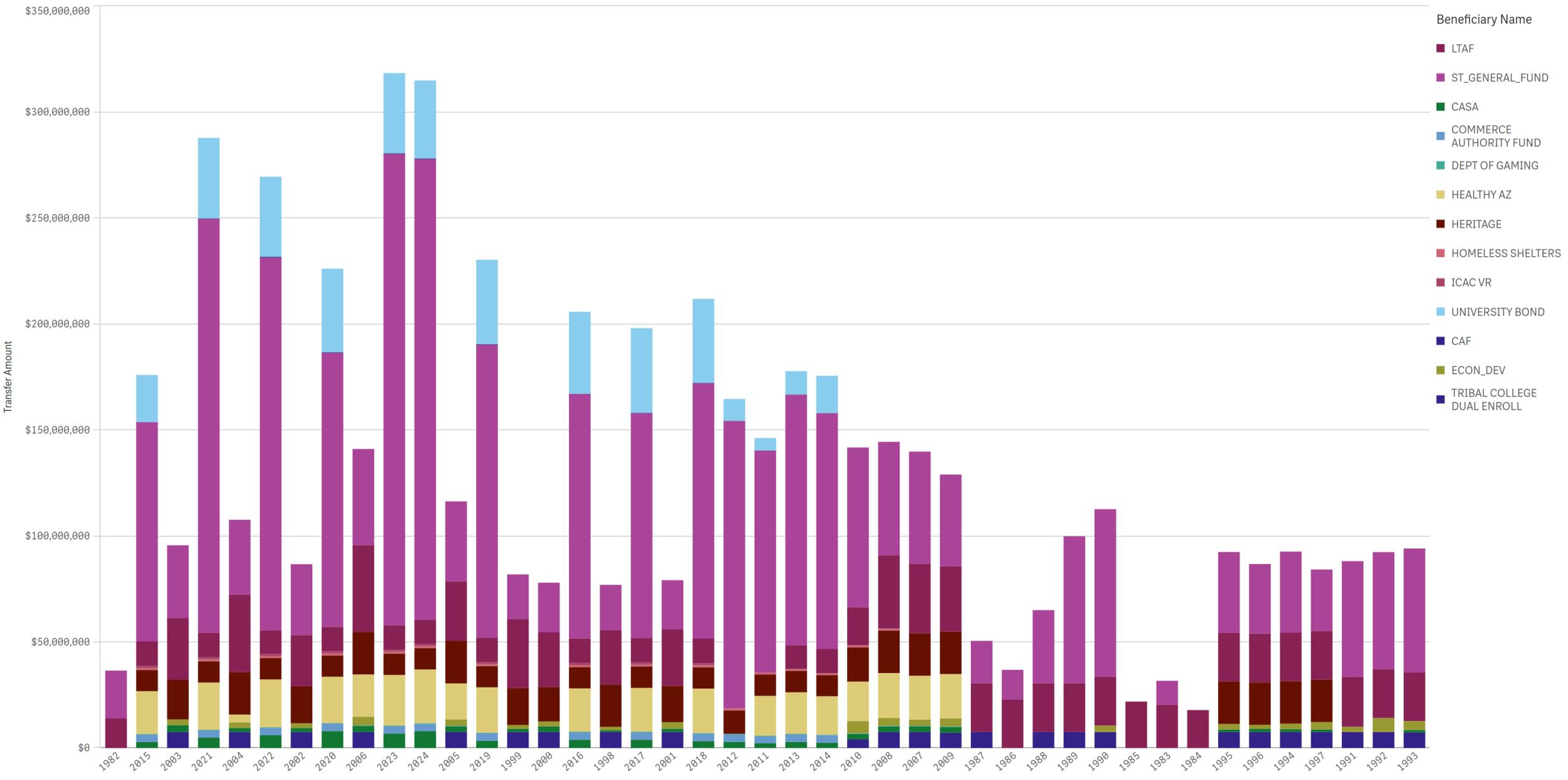


### Based on Tickets Sold - Pull Tabs



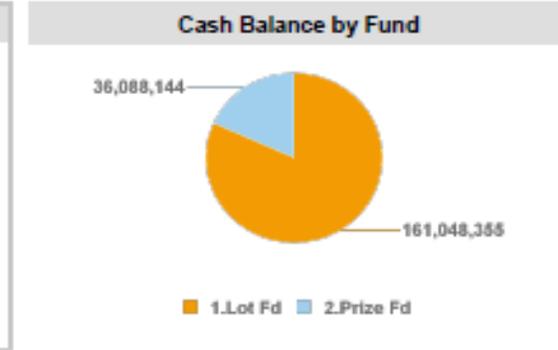
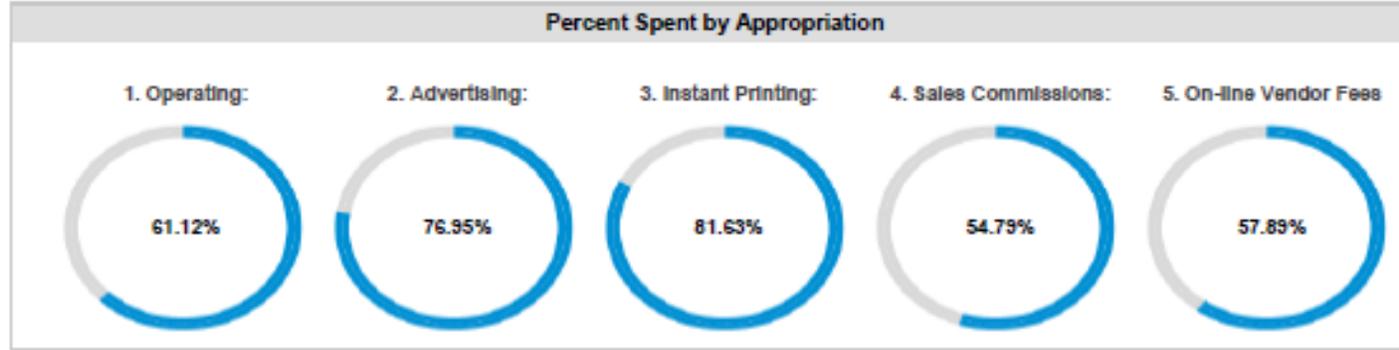
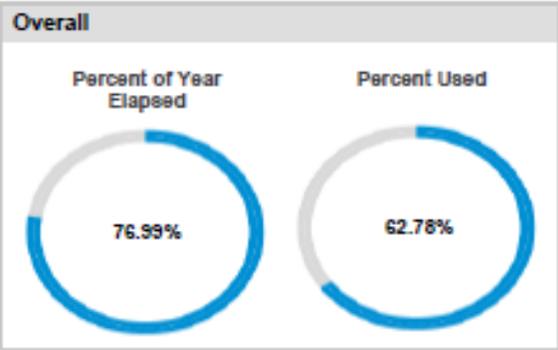


# Transfer Amount by Beneficiary

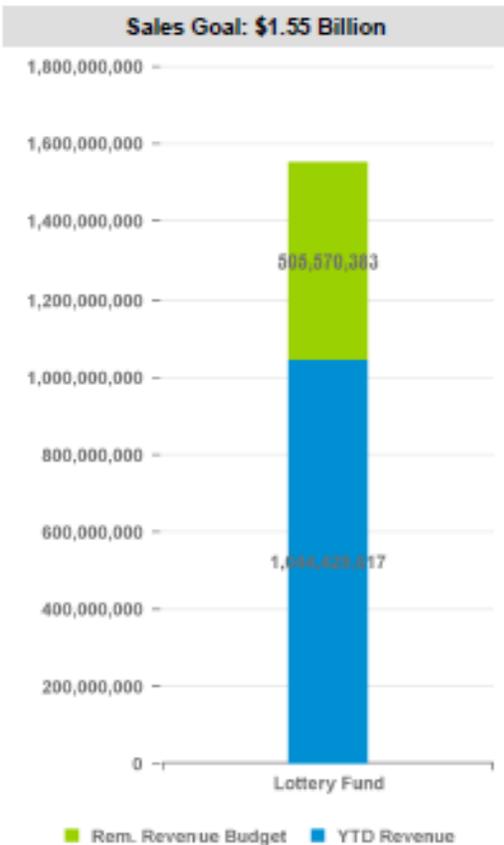




# FY25 Year-to-date Financial Status



## Budget by Appropriation Type and Object Class



Appropriation	Object Class	Budget	Expenditures	Encumbered	Remaining	% Used
1. Operating:	0000 - Appropriation Budget	10,195,900	-	-	10,195,900	
	6000 - Personal Services	-	3,032,094	-	-3,032,094	
	6100 - Employee Related Expenditures	-	1,163,834	-	-1,163,834	
	6200 - Professional And Outside Services	-	510,976	173,590	-684,566	
	6500 - Travel - In-State	-	20,849	5,305	-26,155	
	6600 - Travel - Out-Of-State	-	25,982	4,000	-29,982	
	7000 - Other Operating Expenditures	-	851,359	340,353	-1,191,712	
	8500 - Non-Capital Equipment	-	8,310	127	-8,437	
	9100 - Transfers Out	-	89,320	5,441	-94,761	
<b>Total:</b>		<b>10,186,800</b>	<b>6,702,724</b>	<b>628,817</b>	<b>3,864,380</b>	<b>61.12%</b>
2. Advertising:	0000 - Appropriation Budget	15,500,000	-	-	15,500,000	
	7000 - Other Operating Expenditures	-	10,932,880	994,210	-11,927,090	
<b>Total:</b>		<b>15,500,000</b>	<b>10,932,880</b>	<b>994,210</b>	<b>3,672,910</b>	<b>78.96%</b>
3. Instant Printing:	0000 - Appropriation Budget	42,399,600	-	-	42,399,600	
	7000 - Other Operating Expenditures	-	20,253,897	14,356,949	-34,610,846	
<b>Total:</b>		<b>42,399,600</b>	<b>20,253,897</b>	<b>14,356,949</b>	<b>7,788,764</b>	<b>81.63%</b>
4. Sales Commissions:	0000 - Appropriation Budget	112,871,100	-	-	112,871,100	
	7000 - Other Operating Expenditures	-	61,845,951	-	-61,845,951	
<b>Total:</b>		<b>112,871,100</b>	<b>61,845,951</b>	<b>-</b>	<b>61,025,148</b>	<b>54.79%</b>
6. On-line Vendor Fees:	0000 - Appropriation Budget	20,729,900	-	-	20,729,900	
	6200 - Professional And Outside Services	-	9,796,475	2,203,525	-12,000,000	
<b>Total:</b>		<b>20,729,900</b>	<b>9,796,475</b>	<b>2,203,525</b>	<b>8,728,900</b>	<b>67.89%</b>
<b>Grand Total:</b>		<b>201,898,600</b>	<b>108,631,827</b>	<b>18,083,601</b>	<b>76,081,072</b>	



Arizona  
Lottery

TM

# **ATTACHMENT B**



**Katie Hobbs**  
Governor

**Alec Esteban Thomson**  
Executive Director

**Arizona Lottery**  
**FY2025 - Product Review**  
**Quarter 3 Review - July 2024 through March 2025**

As part of a quarterly review process, we report to the agency on the performance of the individual Lottery Products, including Draw, Instant, and Fast Play games. The information contained in this report includes the following:

- General overview through the current quarter of the fiscal year
- A top-line review of the sales performance of each product
- A summary review by price point for the instant games
- A top-down look at the top-performing instant games by revenue and tickets
- A review of new game introductions and game endings

**General Overview**

Sales through the third quarter of FY25 reached \$1,044,404,733 - a decrease from -10.7% from the same period last fiscal year.

The Scratchers® contribution to total sales through the current fiscal quarter of the year represents 73.%, an increase from the previous fiscal year. The market share for draw games is 21.9% of total sales, a decrease from the previous fiscal year. The market share for Fast Play games grew this year, representing 3.8% of total sales. Combined Pull-tab sales continue to represent roughly 1.3% of total sales, an increase over the previous fiscal year. These market shares and sales details can be visualized in Appendix B.

**Scratchers Games**

Sales of Scratchers through the current fiscal quarter have totaled \$762,275,418, a decrease of -1.6% from the previous year.

Based on validations, players have earned more than \$552 million in prizes. The prizes paid calculated against the sales revenues equate to an average payout of 72.46%.

Thirty-two new games were introduced through the current fiscal quarter. Combined with the games carried forward, 100 games contributed to the sales revenues.

During this same period, twenty-nine games were ended. Of these game endings, seven were because the last top prize was redeemed. The remaining games ended as part of the standard quarterly game-ending process because games were out of inventory or the intended sales period had ended.

Scratchers® is a registered service mark of the California Lottery.

Price Point	\$1	\$2	\$3	\$5	\$10	\$20	\$25	\$30	\$50	Total
# New Games	2	6	2	9	9	2	0	1	1	32
Carried Forward	4	11	4	18	18	5	1	4	3	68

### **Scratchers Sales by Price Point**

Through the third quarter of the fiscal year, the category of \$20+ games represents 50.4% of Scratchers sales and 14.7% of tickets sold. The \$5-\$10 games represent 41.0% of Scratchers sales and 48.1% of tickets sold. The \$1-\$3 games account for 8.6% of Scratchers sales and 37.2% of tickets sold.

The charts in Appendix C show a breakdown across all price points for the most recent five years.

### **Top 10 Scratchers**

The Crossword and Bingo-style games remain strong, with over \$96 million in sales, representing 20.11% of total Scratchers sales. Regarding dollars sold, three of the Top 10 games are Crossword or Bingo-style games, representing five of the Top 10 games in terms of tickets sold.

#### **Top 10 Games - Sales Revenue**

Price	Game	Sales Revenue
\$50	1440 500X FORTUNE	\$ 74,425,950
\$20	1400 \$230 Million Cash Explosion	\$ 72,796,960
\$30	1455 Million Dollar Crossword	\$ 43,593,120
\$50	1401 SET FOR LIFE	\$ 42,476,950
\$20	1459 \$500,000 Gold Rush	\$ 33,725,100
\$30	1466 Instant Millions	\$ 28,002,270
\$10	1465 Triple Red 7's	\$ 26,502,110
\$10	1460 \$100 Grand Crossword	\$ 25,181,430
\$10	1443 Cash Craze Crossword	\$ 21,789,340
\$50	1360 500X	\$ 19,451,000

### Top 10 Games - Tickets Sold

Price	Game	Tickets Sold
\$5	1444 Cactus Crossword	3,873,127
\$20	1400 \$230 Million Cash Explosion	3,639,848
\$2	1441 Double Bingo	3,128,787
\$2	1370 Crossword	3,019,699
\$1	1461 Happy Holidays!	2,789,300
\$10	1465 Triple Red 7's	2,650,211
\$5	1456 Loteria Grande	2,532,948
\$10	1460 \$100 Grand Crossword	2,518,143
\$2	1454 Red Hot 7s	2,414,209
\$3	1463 Corner Cash Crossword	2,335,553

### **Fast Play Games**

Sales for Fast Play games through the third quarter of the fiscal year totaled \$39,655,505, a 3.9% increase over the previous year.

Thirteen new games were introduced through the third quarter. Combined with games carried forward, 33 games contributed to the sales revenues.

During this same period, 10 games ended. Five games ended because the last top prize was redeemed, and the remaining games ended because the intended sales period had ended.

Price Point	\$1	\$2	\$5	\$10	\$20	\$30	Total
# New Games	5	2	3	1	1	1	13
Carried Forward	2	5	6	5	2	0	20

Eleven progressive games contributed to sales this year through the third quarter. Fast Play games with progressive top prizes sold \$25,146,795 through the third quarter of this fiscal year, an increase of 9.1% over the same period last year.

**Top 3 Fast Play Games - Sales Revenue**

Price	Game	Sales Revenue
\$ 20	166 CASINO ROYALE SLOTS PROGRESSIVE	\$ 5,549,200
\$ 20	169 MULTIPLIER MANIA PROGRESSIVE	\$ 4,956,000
\$ 10	163 TRIPLE RED 7'S PROGRESSIVE	\$ 4,668,480

**Top 3 Fast Play Games - Tickets Sold**

Price	Game	Tickets
\$ 10	163 TRIPLE RED 7'S PROGRESSIVE	466,848
\$ 5	172 XTREME MULTIPLIER PROGRESSIVE	408,602
\$ 10	156 LIGHTNING FAST CASH DOUBLE BONUS PROGRESSIVE	341,948

**Draw Games**

Total draw games sales through the third quarter reached \$228,622,883, a decrease of -33.66% from the same period last year.

**Draw Game - Multi-State Games**

Powerball® - Sales through the third quarter of the fiscal year totaled \$76,757,604 - a decrease of -52.3% from the previous year. The highest jackpot reached in the third quarter of the fiscal year was \$515 million on March 29, 2025.

Mega Millions® - Sales through the third quarter of the fiscal year totaled \$82,024,562, a decrease of -22.7% from the previous year. The highest jackpot reached in the third quarter of the fiscal year was \$344.0 million on March 25, 2025.

**Draw Games - In-State Games**

Triple Twist™ - Sales through the third quarter of the fiscal year totaled \$15,256,612, a decrease of -22.9% from the previous year. The highest jackpot reached in the third quarter of the fiscal year was \$220. thousand on January 4, 2025.

The Pick™ - Sales through the third quarter of the fiscal year totaled \$27,189,487, a decrease of -7.3% from the previous year. The highest jackpot reached in the third quarter of the fiscal year was \$2 million on January 18, 2025.

Fantasy 5™ - Sales through the third quarter of the fiscal year totaled \$12,963,190, a decrease of -5.1% from the previous year. The highest jackpot reached in the third quarter of the fiscal year was \$321 thousand on February 23, 2025.

Pick 3™ - Sales through the third quarter of the fiscal year totaled \$12,344,210, a decrease of -4.4% from the previous year.

**Quick Draw Games**

Sales through the third quarter of the fiscal year totaled \$2,087,218, a decrease of -3.1% from the previous year.

One To Win™ - Sales through the fiscal year's third quarter totaled \$395,890.

5/10/45™ - Sales through the fiscal year's third quarter totaled \$642,503.

5 In-A-Line™ - Sales through the fiscal year's third quarter totaled \$120,826.

Lucky Links™ - Sales through the fiscal year's third quarter totaled \$108,203.

Two To Win™ - Sales through the fiscal year's third quarter totaled \$457,167.

Money Roll™ - Sales through the fiscal year's third quarter totaled \$110,405.

Hi-Lo™ - Sales through the fiscal year's third quarter totaled \$106,728.

Pick Your Bet™ - Sales through the fiscal year's third quarter totaled \$145,496.

**FY2025 - Sales Review**  
**Quarter 3 Review - July 2024 through March 2025**

**Vending Machine Sales (Appendix D)**

Total vending machine sales through the third quarter of FY25 was \$574,954,989, a decrease of -6.4% over FY24 sales of \$614,131,103. Currently, 2081 machines are installed at retail locations compared to 2074 in FY24. The average sales per unit decreased to \$31,741 versus \$33,741 in FY24. FY25 sales from vending machines represented 55.8% of total sales, an increase from 53.0% in FY24.

Chain accounts represented 78.3% of total vending sales in the third quarter of FY25. Safeway leads all chain accounts with average machine sales of \$432,947. Followed by ALBERTSONS at \$427,949 and Fry's Food at \$420,337.

The new monthly out-of-stock goal for FY25 is 4.25%. We achieved that goal in no months of the quarter with averages of 4.84% in January, 4.52% in February, and 4.46% in March. The overall average for the third quarter of FY25 was 4.61%, down from 4.77% in FY24. The sales team will continue to focus on vending out-of-stocks in FY25.

**Corporate Account Review (Appendix E)**

- Major retail chains represent 47.6% of all Draw and Scratchers lottery accounts, down slightly from 47.8% in FY24.
- Convenience stores represent 34.2% of total accounts, while chain food stores represent 13.4%.
- Major retail chains comprise 71.2% of the total market share, with convenience and food stores accounting for 38.5% and 32.8%, respectively.
- Fry's Food Stores remain the leader with per-store average sales of \$1,031,636. Safeway follows at \$802,704, with Albertsons and QuikTrip at \$802,318 and \$669,970, respectively.
- Circle K accounts for 15.2% of the market share with 589 stores, followed by Fry's at 13.3% with 133 stores and QuikTrip at 9.7% with 149 stores.

**Business Classification Review (Appendix G)**

- Chain and independent convenience stores account for 54.4% of total Lottery accounts and 54.7% of the market share in sales. Chain and independent grocery stores account for 15.% and 33.2% of the market share. Instant Tab retailers account for 7.9% of total lottery accounts and 1.3% of the sales market share.
- FY25 comparison sales to FY24 show chain and independent convenience sales down 13.1%, while chain and independent grocery stores posted a decrease of 10.4%.
- The Instant Tab category is up 17.8% in the third quarter compared to the same period in FY24.

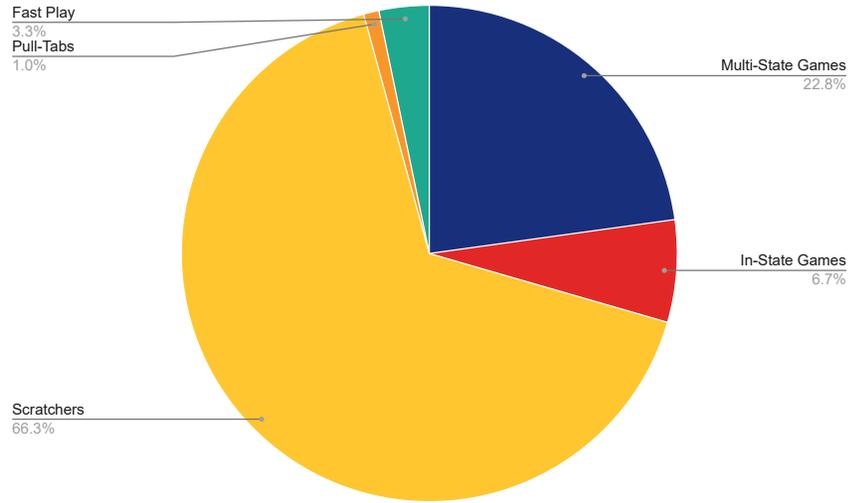
**County Review (Appendix H)**

- The estimated per capita weekly sales for the third quarter of FY25 was \$3.54, a decrease from \$3.97 in FY24.
- Maricopa and Pima counties held a market share of 75.7% of total sales. Mohave, Pinal, and Yavapai counties' combined market share was 14.4%, and the remaining counties represented 9.8% of sales.
- Mohave County posted the highest weekly per capita sales at \$7.11, followed by La Paz County at \$6.82 and Cochise and Greenlee Counties at \$4.86 and \$4.59, respectively.

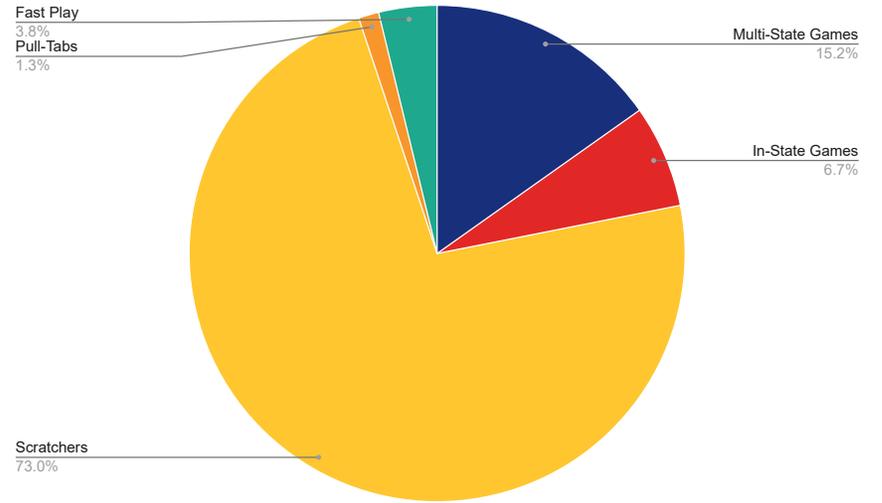
**ARIZONA LOTTERY**  
**QUARTERLY SALES BY PRODUCT**  
 Fiscal Year 2025 - July 2024 through March 2025

Month	Powerball	Mega Millions	The Pick	Fantasy 5	Pick 3	Triple Twist	Quick Draw	Total Draw Games	Fast Play	Scratchers	Charitable Pull-Tabs	General Pull-Tabs	Total Instant Games	Total	Market Share
July	\$ 6,701,880	\$ 6,934,402	\$ 3,917,005	\$ 1,256,710	\$ 1,377,450	\$ 1,774,082	\$ 207,029	\$ 22,168,558	\$ 4,686,157	\$ 80,122,448	\$ 741,540	\$ 691,740	\$ 81,555,728	\$108,410,443	10.4%
August	\$ 6,775,386	\$ 10,602,714	\$ 4,842,720	\$ 1,401,613	\$ 1,412,021	\$ 1,343,498	\$ 210,709	\$ 26,588,661	\$ 4,690,644	\$ 80,027,924	\$ 688,920	\$ 650,400	\$ 81,367,244	\$112,646,549	10.8%
September	\$ 8,660,117	\$ 9,190,326	\$ 2,984,671	\$ 1,380,023	\$ 1,352,537	\$ 1,785,384	\$ 199,409	\$ 25,552,467	\$ 3,949,596	\$ 76,433,867	\$ 728,700	\$ 649,400	\$ 77,811,967	\$107,314,030	10.3%
<b>1st Quarter</b>	<b>\$ 22,137,383</b>	<b>\$ 26,727,442</b>	<b>\$ 11,744,396</b>	<b>\$ 4,038,346</b>	<b>\$ 4,142,008</b>	<b>\$ 4,902,964</b>	<b>\$ 617,147</b>	<b>\$ 74,309,686</b>	<b>\$ 13,326,397</b>	<b>\$ 236,584,239</b>	<b>\$ 2,159,160</b>	<b>\$ 1,991,540</b>	<b>\$ 240,734,939</b>	<b>\$ 328,371,022</b>	<b>31.4%</b>
October	\$ 9,878,102	\$ 5,657,685	\$ 2,343,027	\$ 1,458,348	\$ 1,402,581	\$ 1,479,854	\$ 228,971	\$ 22,448,568	\$ 4,037,329	\$ 78,356,115	\$ 749,160	\$ 692,700	\$ 79,797,975	\$106,283,872	10.2%
November	\$ 6,984,604	\$ 8,928,722	\$ 2,524,865	\$ 1,252,794	\$ 1,352,075	\$ 1,493,832	\$ 225,718	\$ 22,762,610	\$ 3,839,697	\$ 79,237,309	\$ 673,470	\$ 664,600	\$ 80,575,379	\$107,177,686	10.3%
December	\$ 8,743,565	\$ 24,867,225	\$ 2,770,788	\$ 1,831,856	\$ 1,397,584	\$ 2,258,590	\$ 240,710	\$ 42,110,318	\$ 4,362,522	\$ 84,982,063	\$ 838,623	\$ 728,240	\$ 86,548,926	\$133,021,766	12.7%
<b>2nd Quarter</b>	<b>\$ 25,606,271</b>	<b>\$ 39,453,632</b>	<b>\$ 7,638,680</b>	<b>\$ 4,542,998</b>	<b>\$ 4,152,240</b>	<b>\$ 5,232,276</b>	<b>\$ 695,399</b>	<b>\$ 87,321,496</b>	<b>\$ 12,239,548</b>	<b>\$ 242,575,487</b>	<b>\$ 2,261,253</b>	<b>\$ 2,085,540</b>	<b>\$ 246,922,280</b>	<b>\$ 346,483,324</b>	<b>33.2%</b>
January	\$ 9,161,577	\$ 4,948,532	\$ 2,621,260	\$ 1,405,431	\$ 1,362,820	\$ 1,321,468	\$ 258,442	\$ 21,079,530	\$ 4,499,626	\$ 95,189,103	\$ 969,060	\$ 903,580	\$ 97,061,743	\$122,640,899	11.7%
February	\$ 8,165,466	\$ 4,995,525	\$ 2,138,158	\$ 1,525,864	\$ 1,264,447	\$ 1,507,494	\$ 242,319	\$ 19,839,273	\$ 4,181,304	\$ 91,538,935	\$ 865,784	\$ 745,880	\$ 93,150,599	\$117,171,176	11.2%
March	\$ 11,686,907	\$ 5,899,431	\$ 3,046,993	\$ 1,450,551	\$ 1,422,695	\$ 2,292,410	\$ 273,911	\$ 26,072,898	\$ 5,408,630	\$ 96,387,654	\$ 984,845	\$ 884,285	\$ 98,256,784	\$129,738,312	12.4%
<b>3rd Quarter</b>	<b>\$ 29,013,950</b>	<b>\$ 15,843,488</b>	<b>\$ 7,806,411</b>	<b>\$ 4,381,846</b>	<b>\$ 4,049,962</b>	<b>\$ 5,121,372</b>	<b>\$ 774,672</b>	<b>\$ 66,991,701</b>	<b>\$ 14,089,560</b>	<b>\$ 283,115,692</b>	<b>\$ 2,819,689</b>	<b>\$ 2,533,745</b>	<b>\$ 288,469,126</b>	<b>\$ 369,550,387</b>	<b>35.4%</b>
April														\$0	0.0%
May														\$0	0.0%
June														\$0	0.0%
<b>4th Quarter</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.0%</b>					
<b>2025</b>	<b>\$ 76,757,604</b>	<b>\$ 82,024,562</b>	<b>\$ 27,189,487</b>	<b>\$ 12,963,190</b>	<b>\$ 12,344,210</b>	<b>\$ 15,256,612</b>	<b>\$ 2,087,218</b>	<b>\$ 228,622,883</b>	<b>\$ 39,655,505</b>	<b>\$ 762,275,418</b>	<b>\$ 7,240,102</b>	<b>\$ 6,610,825</b>	<b>\$ 776,126,345</b>	<b>\$1,044,404,733</b>	
Mkt Share	7.3%	7.9%	2.6%	1.2%	1.2%	1.5%	0.2%	21.89%	3.80%	72.99%	0.69%	0.63%	74.31%		
<b>2024</b>	<b>\$160,750,274</b>	<b>\$106,045,845</b>	<b>\$29,338,866</b>	<b>\$13,655,116</b>	<b>\$12,909,221</b>	<b>\$19,794,726</b>	<b>\$2,153,238</b>	<b>\$344,647,286</b>	<b>\$38,177,018</b>	<b>\$774,862,888</b>	<b>\$6,394,980</b>	<b>\$5,347,080</b>	<b>\$786,604,948</b>	<b>\$1,169,429,252</b>	
% of Change	-52.3%	-22.7%	-7.3%	-5.1%	-4.4%	-22.9%	-3.1%	-33.7%	3.9%	-1.6%	13.2%	23.6%	-1.3%	-10.7%	

**ARIZONA LOTTERY**  
**QUARTERLY SALES BY PRODUCT**  
Fiscal Year 2024 - July 2023 through March 2024

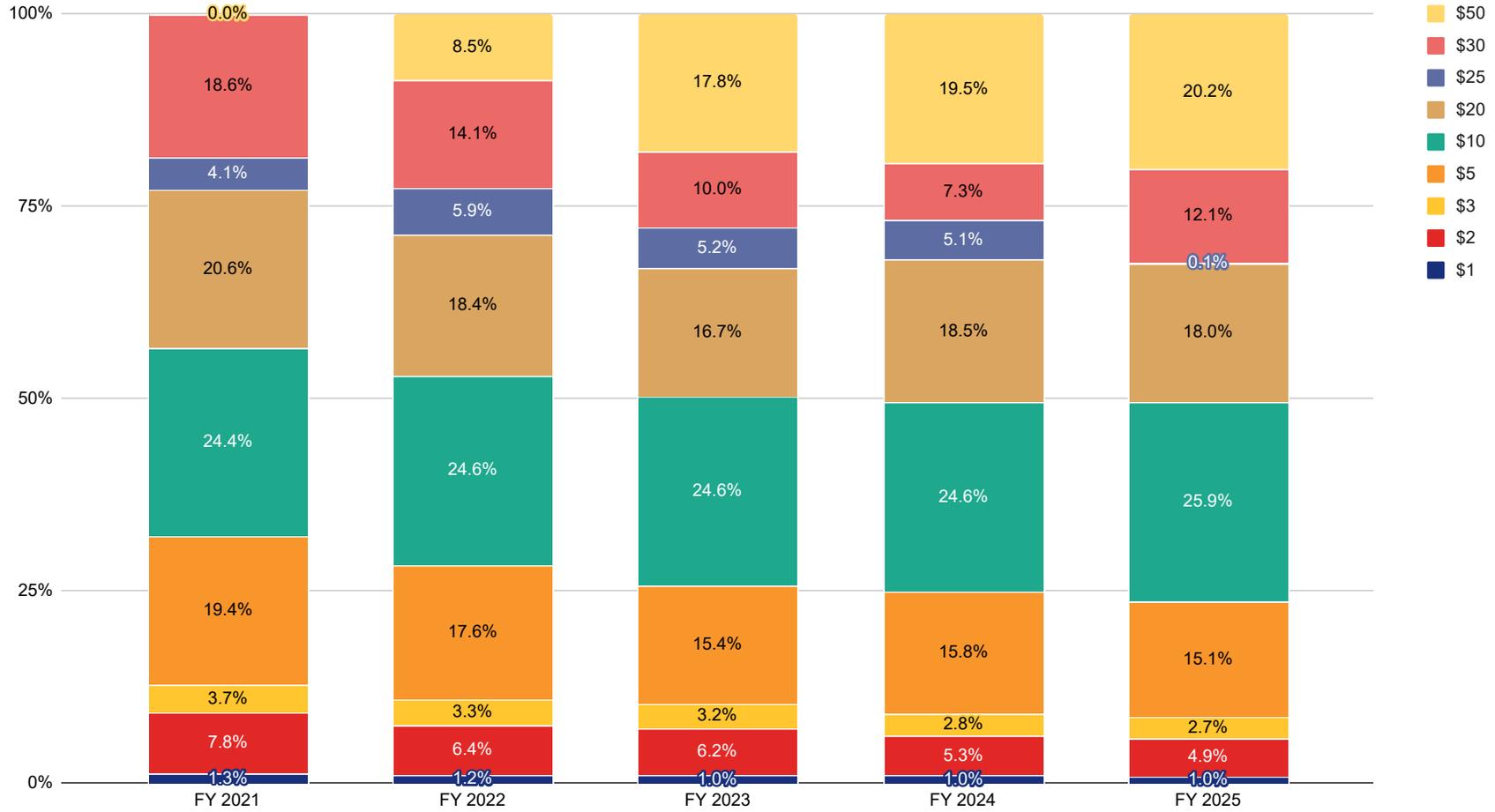


**ARIZONA LOTTERY**  
**QUARTERLY SALES BY PRODUCT**  
Fiscal Year 2025 - July 2024 through March 2025



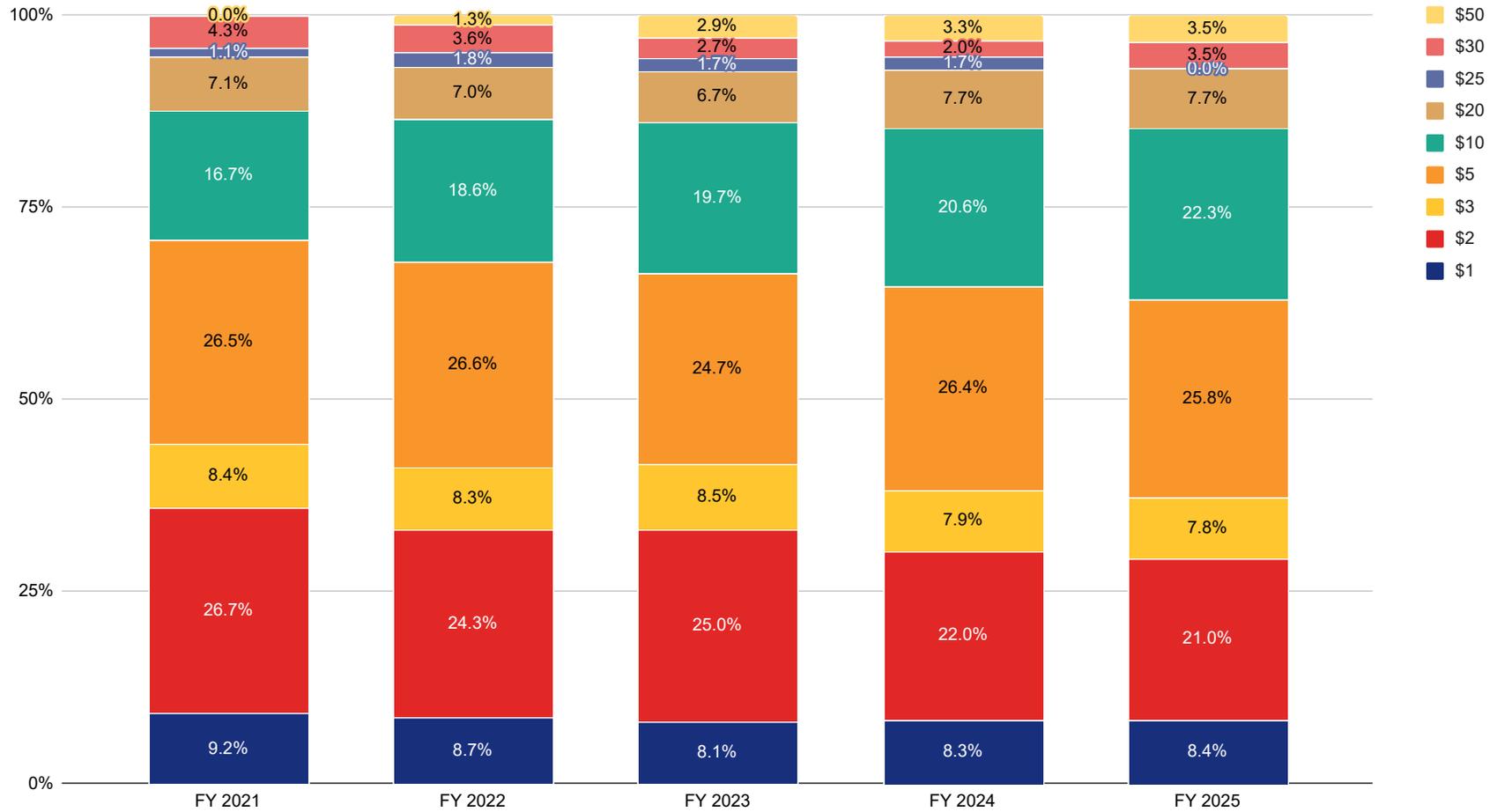
### Arizona Lottery: 5 - Year Review by Price Point

based on Percent of Dollars Sold



### Arizona Lottery: 5 - Year Review by Price Point

based on Percent of Tickets Sold



**Arizona Lottery  
Vending Machine - FY 2025**

1st Quarter	# of Units*			Draw Sales*			Instant Sales*			Total Sales				Per Unit Average			Out of Stock Average			
	July	Aug	Sept	July	Aug	Sept	July	Aug	Sept	July	Aug	Sept	1st Qtr	July	Aug	Sept	July	Aug	Sept	1st Qtr
PCT-HD	1616	1609	1608	\$ 10,671,681	\$ 12,460,672	\$ 11,518,649	\$ 44,224,888	\$ 45,130,553	\$ 42,745,091	\$ 54,896,569	\$ 57,591,225	\$ 54,263,740	\$ 166,751,534	\$ 33,971	\$ 35,793	\$ 33,746	4.07%	3.89%	3.97%	3.98%
PCT-LP	194	194	195	\$ 989,778	\$ 1,203,476	\$ 1,105,261	\$ 2,356,900	\$ 2,354,896	\$ 2,263,256	\$ 3,346,678	\$ 3,558,372	\$ 3,368,517	\$ 10,273,567	\$ 17,251	\$ 18,342	\$ 17,274	5.63%	4.96%	5.35%	5.32%
PCT-EX	267	263	268	\$ 435,629	\$ 462,355	\$ 460,114	n/a	n/a	n/a	\$ 435,629	\$ 462,355	\$ 460,114	\$ 1,358,098	\$ 1,632	\$ 1,758	\$ 1,717	n/a	n/a	n/a	n/a
PCT-HDS	0	1	1	\$ -	\$ 4,005	\$ 6,698	\$ -	\$ 61,293	\$ 52,084	\$ -	\$ 65,298	\$ 58,782	\$ 124,080	\$ -	\$ 65,298	\$ 58,782	-	0.31%	0.56%	0.44%
<b>Total</b>	<b>2,077</b>	<b>2,067</b>	<b>2,071</b>	<b>\$ 12,097,088</b>	<b>\$ 14,130,508</b>	<b>\$ 13,084,024</b>	<b>\$ 46,581,788</b>	<b>\$ 47,546,742</b>	<b>\$ 45,060,431</b>	<b>\$ 58,678,876</b>	<b>\$ 61,677,250</b>	<b>\$ 58,151,153</b>	<b>\$ 178,507,279</b>	<b>\$ 28,252</b>	<b>\$ 29,839</b>	<b>\$ 28,079</b>	<b>4.23%</b>	<b>4.00%</b>	<b>4.12%</b>	<b>4.12%</b>
% of Lottery Sales				45.0%	45.2%	44.3%	58.1%	59.4%	59.0%	54.9%	55.4%	54.9%	55.1%							
2nd Quarter	Oct	Nov	Dec	Oct	Nov	Dec	Oct	Nov	Dec	Oct	Nov	Dec	2nd Qtr	Oct	Nov	Dec	Oct	Nov	Dec	2nd Qtr
PCT-HD	1613	1615	1604	\$ 10,413,577	\$ 10,662,724	\$ 17,187,875	\$ 44,650,350	\$ 45,864,206	\$ 55,032,814	\$ 55,063,927	\$ 56,526,930	\$ 72,220,689	\$ 183,811,546	\$ 34,138	\$ 35,001	\$ 45,025	3.81%	3.93%	5.31%	4.35%
PCT-LP	194	196	197	\$ 1,005,456	\$ 1,034,833	\$ 1,763,599	\$ 2,324,896	\$ 2,410,917	\$ 2,988,413	\$ 3,330,352	\$ 3,445,750	\$ 4,752,012	\$ 11,528,114	\$ 17,167	\$ 17,580	\$ 24,122	5.55%	6.26%	8.63%	6.81%
PCT-EX	269	270	267	\$ 425,975	\$ 438,691	\$ 606,673	n/a	n/a	n/a	\$ 425,975	\$ 438,691	\$ 606,673	\$ 1,471,339	\$ 1,584	\$ 1,625	\$ 2,272	n/a	n/a	n/a	n/a
PCT-HDS	1	3	13	\$ 7,562	\$ 14,187	\$ 212,829	\$ 54,501	\$ 121,155	\$ 667,628	\$ 62,063	\$ 135,342	\$ 880,457	\$ 1,077,862	\$ 62,063	\$ 45,114	\$ 67,727	0.00%	0.40%	7.36%	2.59%
<b>Total</b>	<b>2,077</b>	<b>2,084</b>	<b>2,081</b>	<b>\$ 11,852,570</b>	<b>\$ 12,150,435</b>	<b>\$ 19,770,976</b>	<b>\$ 47,029,747</b>	<b>\$ 48,396,278</b>	<b>\$ 58,688,855</b>	<b>\$ 58,882,317</b>	<b>\$ 60,546,713</b>	<b>\$ 78,459,831</b>	<b>\$ 197,888,861</b>	<b>\$ 28,350</b>	<b>\$ 29,053</b>	<b>\$ 37,703</b>	<b>4.00%</b>	<b>4.18%</b>	<b>5.69%</b>	<b>4.62%</b>
% of Lottery Sales				44.8%	45.7%	42.5%	60.0%	61.1%	69.0%	56.2%	57.2%	59.7%	57.8%							
3rd Quarter	Jan	Feb	Mar	Jan	Feb	Mar	Jan	Feb	Mar	Jan	Feb	Mar	3rd Qtr	Jan	Feb	Mar	Jan	Feb	Mar	3rd Qtr
PCT-HD	1615	1615	1616	\$ 10,278,364	\$ 9,823,951	\$ 13,272,417	\$ 49,563,931	\$ 48,509,199	\$ 52,450,375	\$ 59,842,295	\$ 58,333,150	\$ 65,722,792	\$ 183,898,237	\$ 37,054	\$ 36,120	\$ 40,670	4.69%	4.35%	4.36%	4.47%
PCT-LP	196	196	196	\$ 936,136	\$ 888,456	\$ 1,262,814	\$ 2,598,933	\$ 2,543,932	\$ 2,763,106	\$ 3,535,069	\$ 3,432,388	\$ 4,025,920	\$ 10,993,377	\$ 18,036	\$ 17,512	\$ 20,540	6.01%	5.97%	5.29%	5.76%
PCT-EX	266	261	256	\$ 484,271	\$ 437,644	\$ 560,583	n/a	n/a	n/a	\$ 484,271	\$ 437,644	\$ 560,583	\$ 1,482,498	\$ 1,821	\$ 1,677	\$ 2,190	n/a	n/a	n/a	n/a
PCT-HDS	13	13	13	\$ 147,337	\$ 136,262	\$ 182,232	\$ 587,812	\$ 553,644	\$ 577,450	\$ 735,149	\$ 689,906	\$ 759,682	\$ 2,184,737	\$ 56,550	\$ 53,070	\$ 58,437	5.40%	3.95%	4.05%	4.47%
<b>Total</b>	<b>2,090</b>	<b>2,085</b>	<b>2,081</b>	<b>\$ 11,846,108</b>	<b>\$ 11,286,313</b>	<b>\$ 15,278,046</b>	<b>\$ 52,750,676</b>	<b>\$ 51,606,775</b>	<b>\$ 55,790,931</b>	<b>\$ 64,596,784</b>	<b>\$ 62,893,088</b>	<b>\$ 71,068,977</b>	<b>\$ 198,558,849</b>	<b>\$ 30,908</b>	<b>\$ 30,165</b>	<b>\$ 34,151</b>	<b>4.84%</b>	<b>4.52%</b>	<b>4.46%</b>	<b>4.61%</b>
% of Lottery Sales				46.3%	47.0%	48.5%	55.4%	56.4%	57.9%	53.5%	54.4%	55.6%	54.5%							
4th Quarter	Apr	May	June	Apr	May	June	Apr	May	June	Apr	May	June	4th Qtr	Apr	May	June	Apr	May	June	4th Qtr
PCT-HD																				
PCT-LP																				
PCT-EX																				
PCT-HDS																				
<b>Total</b>																				
% of Lottery Sales																				
<b>Total Vending</b>				<b>\$ 35,795,766</b>	<b>\$ 37,567,256</b>	<b>\$ 48,133,046</b>	<b>\$ 146,362,211</b>	<b>\$ 147,549,795</b>	<b>\$ 159,540,217</b>	<b>\$ 182,157,977</b>	<b>\$ 185,117,051</b>	<b>\$ 207,679,961</b>	<b>\$ 574,954,989</b>							
<b>Total Fiscal Year</b>																				
% of Total Sales																				55.8%

\*Disclaimer: Number of machines may vary as offline machines may not be included at the time data was pulled. Accurate as of: 4/2/2025

Monthly Chain Vending Report

Chain	Retailer Name	# of Machines	Jan 2025 Sales	OOS%	Lost Sales	Feb 2025 Sales	OOS%	Lost Sales	Mar 2025 Sales	OOS%	Lost Sales	YTD Sales	YTD OOS Avg	YTD Total Lost Sales	YTD Sales Per Machine Average	YTD Lost Sales Per Machine	Avg Month Bin Sales	Chain	Retailer Name
8027	ALBERTSONS	38	\$ 1,855,052	1.50%	\$ 28,131	\$ 1,842,405	1.20%	\$ 21,499	\$ 1,982,018	1.83%	\$ 33,593	\$ 16,262,044	1.32%	\$ 213,201	\$ 427,949	\$ 5,610.55	\$ 1,486	8027	ALBERTSONS
9968	Bashas	60	\$ 2,038,161	2.02%	\$ 41,125	\$ 2,025,999	1.80%	\$ 36,603	\$ 2,089,763	1.54%	\$ 31,570	\$ 17,383,442	2.09%	\$ 364,983	\$ 289,724	\$ 6,083.05	\$ 1,006	9968	Bashas
8821	Carioca	36	\$ 811,387	2.49%	\$ 21,484	\$ 838,448	2.61%	\$ 24,224	\$ 875,862	2.66%	\$ 24,162	\$ 7,048,276	2.53%	\$ 188,834	\$ 195,785	\$ 5,245.39	\$ 680	8821	Carioca
8037	Circle K	195	\$ 3,453,509	9.30%	\$ 336,892	\$ 3,444,787	9.12%	\$ 334,993	\$ 3,817,333	9.46%	\$ 377,001	\$ 30,176,600	9.06%	\$ 2,855,861	\$ 154,752	\$ 14,645.44	\$ 537	8037	Circle K
20001	Cobblestone	15	\$ 302,280	0.86%	\$ 2,530	\$ 316,935	0.63%	\$ 1,909	\$ 329,378	0.49%	\$ 1,726	\$ 2,610,154	0.66%	\$ 17,070	\$ 174,010	\$ 1,138.00	\$ 604	20001	Cobblestone
9964/9963	CVS	72	\$ 704,093	1.59%	\$ 4,975	\$ 712,816	0.42%	\$ 3,862	\$ 732,360	0.30%	\$ 3,012	\$ 6,162,706	0.43%	\$ 24,751	\$ 85,593	\$ 343.76	\$ 297	9964/9963	CVS
8030	El Super	6	\$ 164,498	2.05%	\$ 3,932	\$ 173,173	1.73%	\$ 2,714	\$ 202,923	2.23%	\$ 4,401	\$ 1,620,154	1.97%	\$ 32,188	\$ 270,026	\$ 5,364.67	\$ 938	8030	El Super
9958	Fast Market	6	\$ 130,353	5.18%	\$ 5,800	\$ 118,744	3.19%	\$ 3,744	\$ 130,318	4.27%	\$ 5,166	\$ 1,099,091	3.19%	\$ 34,097	\$ 183,182	\$ 5,682.83	\$ 636	9958	Fast Market
9968	Food City	60	\$ 1,048,719	2.44%	\$ 27,121	\$ 1,032,588	2.56%	\$ 25,822	\$ 1,164,657	2.07%	\$ 24,354	\$ 9,207,466	2.56%	\$ 238,781	\$ 200,162	\$ 5,190.89	\$ 695	9968	Bashas
8052	Frys Food	215	\$ 10,390,023	3.65%	\$ 380,663	\$ 10,168,864	2.78%	\$ 297,832	\$ 10,889,178	2.94%	\$ 326,285	\$ 90,372,496	2.73%	\$ 2,618,735	\$ 420,337	\$ 12,180.16	\$ 1,460	8052	Frys Food
8021	Jacksons	11	\$ 314,539	3.18%	\$ 10,716	\$ 318,856	2.78%	\$ 8,952	\$ 318,440	2.67%	\$ 8,689	\$ 2,736,696	2.50%	\$ 71,828	\$ 248,791	\$ 6,529.82	\$ 864	8021	Jacksons
8031	Los Altos Ranch Market	7	\$ 246,222	0.51%	\$ 1,266	\$ 251,211	0.26%	\$ 648	\$ 297,394	0.37%	\$ 1,033	\$ 2,184,350	0.40%	\$ 8,665	\$ 312,050	\$ 1,237.88	\$ 1,084	8031	Los Altos Ranch Market
9800	Loves	15	\$ 278,760	2.61%	\$ 8,069	\$ 273,800	2.63%	\$ 7,118	\$ 316,042	3.00%	\$ 9,521	\$ 2,337,282	2.78%	\$ 62,514	\$ 155,819	\$ 4,167.60	\$ 541	9800	Loves
9905	Maverik	17	\$ 334,688	4.26%	\$ 14,836	\$ 321,851	4.39%	\$ 15,166	\$ 354,528	4.60%	\$ 18,172	\$ 2,873,399	4.31%	\$ 127,964	\$ 169,023	\$ 7,527.29	\$ 587	9905	Maverik
9926	Pilot	22	\$ 341,175	4.86%	\$ 18,416	\$ 333,967	4.90%	\$ 17,733	\$ 401,173	6.16%	\$ 25,588	\$ 2,859,651	4.85%	\$ 155,153	\$ 129,984	\$ 7,052.41	\$ 451	9926	Pilot
9849	QuikTrip	149	\$ 7,429,429	9.26%	\$ 662,762	\$ 6,812,869	8.98%	\$ 618,329	\$ 7,459,754	8.79%	\$ 676,548	\$ 61,269,173	8.49%	\$ 5,290,309	\$ 411,203	\$ 35,505.43	\$ 1,428	9849	QuikTrip
8128	Safeway	129	\$ 6,488,584	3.37%	\$ 221,540	\$ 6,347,822	3.62%	\$ 229,826	\$ 6,787,854	3.09%	\$ 201,593	\$ 55,850,186	3.00%	\$ 1,715,317	\$ 432,947	\$ 13,297.03	\$ 1,503	8128	Safeway
9027	Smith's Food & Drug	4	\$ 186,029	4.66%	\$ 7,898	\$ 172,778	4.34%	\$ 7,083	\$ 192,355	4.37%	\$ 7,525	\$ 1,585,966	4.38%	\$ 60,050	\$ 396,492	\$ 15,012.50	\$ 1,377	9027	Smith's Food & Drug
9956	Speedway	28	\$ 192,011	8.05%	\$ 16,653	\$ 169,089	7.76%	\$ 16,827	\$ 192,698	5.93%	\$ 12,814	\$ 1,533,090	6.76%	\$ 112,215	\$ 54,753	\$ 4,007.68	\$ 190		
8025	Superpumper	13	\$ 371,700	2.61%	\$ 12,883	\$ 377,603	2.13%	\$ 10,230	\$ 382,248	2.62%	\$ 11,412	\$ 3,262,754	1.96%	\$ 81,440	\$ 250,981	\$ 6,264.62	\$ 871	8025	Superpumper
8004	Terribles	11	\$ 192,009	1.81%	\$ 4,155	\$ 181,448	1.77%	\$ 3,675	\$ 186,414	1.80%	\$ 3,904	\$ 1,589,213	2.07%	\$ 30,716	\$ 144,474	\$ 2,792.36	\$ 502	8004	Terribles
3	TA Truck Centers	9	\$ 124,877	3.98%	\$ 6,133	\$ 125,728	2.97%	\$ 5,224	\$ 146,244	3.76%	\$ 7,687	\$ 1,198,402	4.25%	\$ 64,548	\$ 133,156	\$ 7,172.02	\$ 462		
8022	Walmart NHM - HD	26	\$ 1,065,960	5.40%	\$ 59,829	\$ 1,064,932	4.25%	\$ 45,126	\$ 1,112,873	4.45%	\$ 48,326	\$ 8,934,392	4.72%	\$ 409,451	\$ 343,630	\$ 15,748.12	\$ 1,193	8022	Walmart NHM - HD
8022	Walmart Supercenter	26	\$ 2,619,361	6.56%	\$ 173,703	\$ 2,596,135	5.98%	\$ 160,906	\$ 2,795,719	5.74%	\$ 166,532	\$ 22,952,618	6.65%	\$ 1,586,201	\$ 165,127	\$ 11,411.52	\$ 573	8022	Walmart NHM - HD
9962	Winco	8	\$ 226,835	5.99%	\$ 13,752	\$ 243,812	5.94%	\$ 14,426	\$ 246,525	5.89%	\$ 14,395	\$ 1,977,334	6.52%	\$ 132,334	\$ 247,167	\$ 16,541.75	\$ 858	9962	Winco
	Corporate Total	1277	\$ 41,330,254	3.93%	\$ 2,085,264	\$ 40,266,660	3.55%	\$ 1,914,471	\$ 43,404,051	3.64%	\$ 2,045,009	\$355,086,935	3.69%	\$ 16,364,872	\$ 278,063	\$ 12,815.09	\$ 965		Corporate Total
	Independent & ASL Total	548	\$ 11,420,422	4.04%	\$ 489,443	\$ 11,340,115	3.86%	\$ 478,108	\$ 12,386,880	3.67%	\$ 520,517	\$ 98,365,288	3.81%	\$ 3,926,115	\$ 179,499	\$ 7,164.44	\$ 623		Independent Total
FY 24	Statewide Total	1825	\$ 52,750,676	4.84%	\$ 2,574,707	\$ 51,606,775	4.52%	\$ 2,392,579	\$ 55,790,931	4.46%	\$ 2,565,526	\$453,452,223	4.40%	\$ 20,423,321	\$ 248,467	\$ 11,190.86	\$ 863		Statewide Total
FY 23	Statewide Total	1811	\$ 51,061,195	4.71%	\$ 2,497,161	\$ 51,913,994	4.83%	\$ 2,496,064	\$ 56,903,395	4.77%	\$ 2,741,853	\$459,053,401	4.69%	\$ 21,954,640	\$ 344,408	\$ 18,343.55	\$ 1,196		Statewide Total

Corporate % to Total

78.4%

78.0%

77.8%

78.3%

Corporate % to Total Vending Sales

Highest Sales

Highest Lost Sales

Below OOS goal 4.25%

4.25%

**ARIZONA LOTTERY**  
**CORPORATE ACCOUNT REVIEW**  
**Fiscal Year 2025**  
**July 2024 through March 2025**

	Chain #	# of Accts	% of Accts	Draw Games			Scratchers			Draw and Scratchers Combined			Commission Earned To Date
				Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	
4 Sons	9290/9814	22	0.6%	\$ 1,595,037	0.6%	\$ 72,502	\$ 3,368,726	0.4%	\$ 153,124	\$ 4,963,763	0.5%	\$ 225,626	\$ 322,645
7-Eleven	8706	55	1.5%	\$ 2,517,942	0.9%	\$ 45,781	\$ 13,443,904	1.8%	\$ 244,435	\$ 15,961,846	1.5%	\$ 290,215	\$ 1,037,520
Carioca	8821	41	1.1%	\$ 3,234,407	1.2%	\$ 78,888	\$ 7,742,575	1.0%	\$ 188,843	\$ 10,976,982	1.1%	\$ 267,731	\$ 713,504
Circle K	8037	589	16.0%	\$ 33,714,247	12.6%	\$ 57,240	\$ 123,010,826	16.1%	\$ 208,847	\$ 156,725,073	15.2%	\$ 266,087	\$ 10,187,130
Cobblestone		15	0.4%	\$ 1,486,437	0.6%	\$ 99,096	\$ 2,633,841	0.3%	\$ 175,589	\$ 4,120,278	0.4%	\$ 274,685	\$ 267,818
Fast Market	9958	25	0.7%	\$ 1,866,750	0.7%	\$ 74,670	\$ 7,326,132	1.0%	\$ 293,045	\$ 9,192,882	0.9%	\$ 367,715	\$ 597,537
Fry's Gas	8052	103	2.8%	\$ 3,763,720	1.4%	\$ 36,541	\$ 17,874,715	2.3%	\$ 173,541	\$ 21,638,435	2.1%	\$ 210,082	\$ 1,406,498
Good 2 Go	8024	15	0.4%	\$ 574,578	0.2%	\$ 38,305	\$ 2,527,476	0.3%	\$ 168,498	\$ 3,102,054	0.3%	\$ 206,804	\$ 201,634
Jackson's Food Stores	8021	11	0.3%	\$ 1,457,207	0.5%	\$ 132,473	\$ 2,715,954	0.4%	\$ 246,905	\$ 4,173,161	0.4%	\$ 379,378	\$ 271,255
Loves	9800	15	0.4%	\$ 821,430	0.3%	\$ 54,762	\$ 2,357,683	0.3%	\$ 157,179	\$ 3,179,113	0.3%	\$ 211,941	\$ 206,642
Maverik	9905	28	0.8%	\$ 2,572,290	1.0%	\$ 91,868	\$ 6,972,732	0.9%	\$ 249,026	\$ 9,545,022	0.9%	\$ 340,894	\$ 620,426
Pilot Travel Centers	9926	22	0.6%	\$ 905,596	0.3%	\$ 41,163	\$ 2,850,824	0.4%	\$ 129,583	\$ 3,756,420	0.4%	\$ 170,746	\$ 244,167
QuikTrip	9849	149	4.0%	\$ 29,032,218	10.8%	\$ 194,847	\$ 70,793,296	9.3%	\$ 475,123	\$ 99,825,514	9.7%	\$ 669,970	\$ 6,488,658
Safeway Gas	8128	33	0.9%	\$ 2,003,215	0.7%	\$ 60,703	\$ 7,311,281	1.0%	\$ 221,554	\$ 9,314,496	0.9%	\$ 282,257	\$ 605,442
Shay's	8938	22	0.6%	\$ 1,507,627	0.6%	\$ 68,529	\$ 6,572,610	0.9%	\$ 298,755	\$ 8,080,237	0.8%	\$ 367,284	\$ 525,215
Smith's Gas	9027	4	0.1%	\$ 11,885	0.0%	\$ 2,971	\$ 69,991	0.0%	\$ 17,498	\$ 81,876	0.0%	\$ 20,469	\$ 5,322
Speedway	9956	78	2.1%	\$ 4,083,918	1.5%	\$ 52,358	\$ 17,320,509	2.3%	\$ 222,058	\$ 21,404,427	2.1%	\$ 274,416	\$ 1,391,288
Superpumper	8025	13	0.4%	\$ 1,569,679	0.6%	\$ 120,745	\$ 3,249,168	0.4%	\$ 249,936	\$ 4,818,847	0.5%	\$ 370,681	\$ 313,225
TA Truck Centers	3	9	0.2%	\$ 485,326	0.2%	\$ 53,925	\$ 1,277,626	0.2%	\$ 141,958	\$ 1,762,952	0.2%	\$ 195,884	\$ 114,592
Terribles	8004	10	0.3%	\$ 1,740,655	0.6%	\$ 174,066	\$ 2,123,056	0.3%	\$ 212,306	\$ 3,863,711	0.4%	\$ 386,371	\$ 251,141
<b>Convenience Total</b>		<b>1,259</b>	<b>34.2%</b>	<b>\$94,944,164</b>	<b>35.4%</b>	<b>\$ 75,412</b>	<b>\$301,542,925</b>	<b>39.6%</b>	<b>\$ 239,510</b>	<b>\$396,487,089</b>	<b>38.5%</b>	<b>\$ 314,922</b>	<b>\$ 25,771,661</b>
Albertsons	8027	30	0.8%	\$ 7,422,737	2.8%	\$ 247,425	\$ 16,646,792	2.2%	\$ 554,893	\$ 24,069,529	2.3%	\$ 802,318	\$ 1,564,519
Bashas'	9968	43	1.2%	\$ 7,420,171	2.8%	\$ 172,562	\$ 17,166,580	2.3%	\$ 399,223	\$ 24,586,751	2.4%	\$ 571,785	\$ 1,598,139
El Super	8030	6	0.2%	\$ 245,714	0.1%	\$ 40,952	\$ 1,617,772	0.2%	\$ 269,629	\$ 1,863,486	0.2%	\$ 310,581	\$ 121,127
Food City	9968	46	1.2%	\$ 1,575,450	0.6%	\$ 34,249	\$ 9,324,766	1.2%	\$ 202,712	\$ 10,900,216	1.1%	\$ 236,961	\$ 708,514
Fry's	8052	133	3.6%	\$ 39,835,157	14.8%	\$ 299,512	\$ 97,372,382	12.8%	\$ 732,123	\$ 137,207,539	13.3%	\$ 1,031,636	\$ 8,918,490
Los Altos Ranch Market	8026	7	0.2%	\$ 270,573	0.1%	\$ 38,653	\$ 2,474,938	0.3%	\$ 353,563	\$ 2,745,511	0.3%	\$ 392,216	\$ 178,458
Safeway	8128	106	2.9%	\$ 28,661,547	10.7%	\$ 270,392	\$ 56,425,107	7.4%	\$ 532,312	\$ 85,086,654	8.3%	\$ 802,704	\$ 5,530,633
Smith's	9027	4	0.1%	\$ 865,562	0.3%	\$ 216,391	\$ 1,655,388	0.2%	\$ 413,847	\$ 2,520,950	0.2%	\$ 630,238	\$ 163,862
Walmart NHM	8022	27	0.7%	\$ 3,287,843	1.2%	\$ 121,772	\$ 8,865,489	1.2%	\$ 328,351	\$ 12,153,332	1.2%	\$ 450,123	\$ 789,967
Walmart Supercenters	8022	83	2.3%	\$ 10,561,359	3.9%	\$ 127,245	\$ 23,160,950	3.0%	\$ 279,048	\$ 33,722,309	3.3%	\$ 406,293	\$ 2,191,950
Winco	9962	8	0.2%	\$ 916,143	0.3%	\$ 114,518	\$ 1,947,222	0.3%	\$ 243,403	\$ 2,863,365	0.3%	\$ 357,921	\$ 186,119
<b>Food Store Total</b>		<b>493</b>	<b>13.4%</b>	<b>\$101,062,256</b>	<b>37.7%</b>	<b>\$ 204,994</b>	<b>\$236,657,386</b>	<b>31.0%</b>	<b>\$ 480,035</b>	<b>\$ 337,719,642</b>	<b>32.8%</b>	<b>\$ 685,030</b>	<b>\$ 21,951,777</b>
<b>Major Chains</b>		<b>1,752</b>	<b>47.6%</b>	<b>\$196,006,420</b>	<b>73.1%</b>	<b>\$ 111,876</b>	<b>\$538,200,311</b>	<b>70.6%</b>	<b>\$ 307,192</b>	<b>\$ 734,206,731</b>	<b>71.2%</b>	<b>\$ 419,068</b>	<b>\$ 47,723,438</b>
All Stores*		3683		\$268,278,388		\$ 72,842	\$762,275,418		\$ 206,971	\$1,030,553,806		\$ 279,814	\$ 66,985,997

\*Does not include Instant Tabs

**ARIZONA LOTTERY**  
**BUSINESS CODE REVIEW**  
**Fiscal Year 2025**  
**July 2024 through March 2025**

Business Classification	Business Code	# of Accts	% of Accts	Draw Games			Scratchers			Instant Tab			Combined Total Sales					Commission Earned To Date
				Sales	Share	Per Store Average	Sales	Share	Per Store Average	Sales	Share	Per Store Average	FY2024 Sales	FY2023 Sales	% of change	Market Share	Per Store Average	
Full Product																		
Smoke/Gift Shops	02	114	3.1%	\$1,914,504	0.7%	16,794	\$6,880,656	0.9%	60,357	\$0	0.0%	0	\$8,795,160	\$9,316,732	-5.6%	0.8%	77,151	\$ 571,685
Chain Supermarkets	03	497	13.5%	\$100,914,140	37.6%	203,047	\$236,330,576	31.0%	475,514	\$0	0.0%	0	\$337,244,716	\$376,061,970	-10.3%	32.3%	678,561	\$21,920,907
Independent Supermarkets	04	56	1.5%	\$2,521,779	0.9%	45,032	\$7,060,718	0.9%	126,084	\$0	0.0%	0	\$9,582,497	\$11,120,799	-13.8%	0.9%	171,116	\$ 622,862
Chain Convenience Stores	05	1067	29.0%	\$86,043,598	32.1%	80,641	\$268,958,391	35.3%	252,070	\$0	0.0%	0	\$355,001,989	\$424,245,027	-16.3%	34.0%	332,710	\$23,075,129
Independent Convenience	06	937	25.4%	\$47,428,181	17.7%	50,617	\$168,965,030	22.2%	180,326	\$0	0.0%	0	\$216,393,211	\$233,019,152	-7.1%	20.7%	230,943	\$14,065,559
Liquor Stores	07	97	2.6%	\$1,661,874	0.6%	17,133	\$11,312,222	1.5%	116,621	\$0	0.0%	0	\$12,974,096	\$13,413,985	-3.3%	1.2%	133,754	\$ 843,316
Drug Store/Pharmacies	08	3	0.1%	\$35,933	0.0%	11,978	\$64,183	0.0%	21,394	\$0	0.0%	0	\$100,116	\$112,084	-10.7%	0.0%	33,372	\$ 6,508
Independent Gas	09	13	0.4%	\$599,494	0.2%	46,115	\$2,383,694	0.3%	183,361	\$0	0.0%	0	\$2,983,188	\$3,385,799	-11.9%	0.3%	229,476	\$ 193,907
Truck Service Centers	10	54	1.5%	\$2,577,499	1.0%	47,731	\$7,347,927	1.0%	136,073	\$0	0.0%	0	\$9,925,426	\$10,950,938	-9.4%	1.0%	183,804	\$ 645,153
Bars/Restaurants	11	175	4.8%	\$5,732,014	2.1%	32,754	\$7,500,120	1.0%	42,858	\$0	0.0%	0	\$13,232,134	\$15,410,248	-14.1%	1.3%	75,612	\$ 860,089
Spec Non-Grocery/Misc	12	147	4.0%	\$9,367,951	3.5%	63,728	\$8,324,738	1.1%	56,631	\$0	0.0%	0	\$17,692,689	\$10,022,320	76.5%	1.7%	120,358	\$ 1,150,025
Chain Gas	13	140	3.8%	\$5,925,456	2.2%	42,325	\$25,696,461	3.4%	183,546	\$0	0.0%	0	\$31,621,917	\$33,556,019	-5.8%	3.0%	225,871	\$ 2,055,425
Bowling Centers	14	3	0.1%	\$56,770	0.0%	18,923	\$104,454	0.0%	34,818	\$0	0.0%	0	\$161,224	\$168,276	-4.2%	0.0%	53,741	\$ 10,480
Route Sales	19	75	2.0%	\$1,824,743	0.7%	24,330	\$5,749,340	0.8%	76,658	\$0	0.0%	0	\$7,574,083	\$8,205,810	-7.7%	0.7%	100,988	\$ 492,315
Quick Card/ScanActiv	20	3	0.1%	\$127,026	0.0%	42,342	\$13,800	0.0%	4,600	\$0	0.0%	0	\$140,826	\$709,460	-80.2%	0.0%	46,942	\$ 9,154
ASL & Promotions	99	11	0.3%	\$1,547,426	0.6%	140,675	\$5,583,108	0.7%	507,555	\$79,185	0.6%	7,199	\$7,209,719	\$7,973,229	-9.6%	0.7%	655,429	\$ 468,632
<b>Full Product Sub Total</b>		3392		\$268,278,388			\$762,275,418			\$79,185			\$1,030,632,991	\$1,157,733,632	-11.0%			
Instant Tab																		
Age-Controlled Instant Tab	15	100	2.7%	\$0	0.0%	0	\$0	0.0%	0	\$4,812,055	34.7%	48,121	\$4,812,055	\$3,966,840	21.3%	0.5%	48,121	
Charitable Instant Tab	17	143	3.9%	\$0	0.0%	0	\$0	0.0%	0	\$7,240,115	52.3%	50,630	\$7,240,115	\$6,394,980	13.2%	0.7%	50,630	
General Instant Tab	18	48	1.3%	\$0	0.0%	0	\$0	0.0%	0	\$1,719,585	12.4%	35,825	\$1,719,585	\$1,333,800	28.9%	0.2%	35,825	
<b>Instant Tab Sub Total</b>		291	7.9%	\$0			\$0			\$13,771,755			\$13,771,755	\$11,695,620	17.8%			
<b>Total</b>		3683	100%	\$268,278,388	100%	79,092	\$762,275,418	100%	224,727	13,850,940	100%	47,598	\$1,044,404,746	\$1,169,429,252	-10.7%	100%	283,574	\$66,991,144

## Summary Recap

Chain/Indpt Supermarkets		553	15.0%	103,435,919	38.6%	187,045	243,391,294	31.9%	440,129	0	0.0%	0	346,827,213	387,182,769	-10.4%	33.2%	627,174	\$22,543,769
Total Convenience Stores		2,004	54.4%	133,471,779	49.8%	66,603	437,923,421	57.4%	218,525	0	0.0%	0	571,395,200	657,264,179	-13.1%	54.7%	285,127	\$37,140,688
Total Instant Tabs		291	7.9%	0	0.0%	0	0	0.0%	0	13,771,755	99.4%	47,326	13,771,755	11,695,620	17.8%	1.3%	47,326	\$ 895,164
Other Classifications		835	22.7%	31,370,690	11.7%	37,570	80,960,703	10.6%	96,959	79,185	0.6%	677,181	112,410,578	113,286,684	-0.8%	10.8%	134,623	\$ 7,306,688
<b>Total All Classifications</b>		3,683	100%	268,278,388	100%	79,092	762,275,418	100%	224,727	13,850,940	100%	47,598	1,044,404,746	1,169,429,252	-10.7%	100%	283,574	\$67,886,308

**ARIZONA LOTTERY  
COUNTY SALES REVIEW  
Fiscal Year 2025  
July 2024 through March 2025**

County	# of Code	% of Accts	Draw Games			Scratchers			Instant Tabs			Combined Total Sales					2025 Estimated	
			Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	Sales	Market Share	Per Store Average	FY2024 Sales	FY2023 Sales	% of Change	Market Share	Per Store Average	Per Capita Wkly Sales	
Apache	1	18	0.5%	\$427,913	0.2%	\$23,773	\$1,492,112	0.2%	\$82,895	\$10,620	0.1%	\$590	\$1,930,645	\$1,943,008	-0.64%	0.2%	\$107,258	\$0.77
Cochise	2	106	2.9%	\$5,081,952	1.9%	\$47,943	\$17,943,283	2.4%	\$169,276	\$282,804	2.0%	\$2,668	\$23,308,039	\$25,868,936	-9.90%	2.2%	\$219,887	\$4.86
Coconino	3	114	3.1%	\$4,659,735	1.7%	\$40,875	\$12,674,352	1.7%	\$111,179	\$136,158	1.0%	\$1,194	\$17,470,245	\$19,527,512	-10.54%	1.7%	\$153,248	\$3.09
Gila	4	48	1.3%	\$1,841,725	0.7%	\$38,369	\$6,641,283	0.9%	\$138,360	\$82,353	0.6%	\$1,716	\$8,565,361	\$9,725,761	-11.93%	0.8%	\$178,445	\$4.05
Graham	5	23	0.6%	\$798,926	0.3%	\$34,736	\$5,076,025	0.7%	\$220,697	\$18,783	0.1%	\$817	\$5,893,734	\$6,335,770	-6.98%	0.6%	\$256,249	\$3.69
Greenlee	6	9	0.2%	\$206,268	0.1%	\$22,919	\$1,452,597	0.2%	\$161,400	\$32,973	0.2%	\$3,664	\$1,691,838	\$2,059,218	-17.84%	0.2%	\$187,982	\$4.59
La Paz	15	39	1.1%	\$1,196,719	0.4%	\$30,685	\$3,077,612	0.4%	\$78,913	\$266,101	1.9%	\$6,823	\$4,540,432	\$5,437,074	-16.49%	0.4%	\$116,421	\$6.82
Maricopa	7	2060	55.9%	\$165,840,907	61.8%	\$80,505	\$490,849,819	64.4%	\$238,277	\$7,151,186	51.6%	\$3,471	\$663,841,912	\$736,137,865	-9.82%	63.6%	\$322,253	\$3.66
Mohave	8	228	6.2%	\$23,224,045	8.7%	\$101,860	\$38,455,487	5.0%	\$168,664	\$1,890,158	13.6%	\$8,290	\$63,569,690	\$76,945,549	-17.38%	6.1%	\$278,814	\$7.11
Navajo	9	70	1.9%	\$2,643,466	1.0%	\$37,764	\$8,234,417	1.1%	\$117,635	\$286,651	2.1%	\$4,095	\$11,164,534	\$12,682,534	-11.97%	1.1%	\$159,493	\$2.60
Pima	10	456	12.4%	\$32,904,392	12.3%	\$72,159	\$92,960,159	12.2%	\$203,860	\$1,236,222	8.9%	\$2,711	\$127,100,773	\$143,760,818	-11.59%	12.2%	\$278,730	\$3.03
Pinal	11	177	4.8%	\$12,408,849	4.6%	\$70,106	\$37,601,606	4.9%	\$212,438	\$1,092,760	7.9%	\$6,174	\$51,103,215	\$58,811,678	-13.11%	4.9%	\$288,719	\$2.51
Santa Cruz	12	27	0.7%	\$2,042,210	0.8%	\$75,637	\$3,683,990	0.5%	\$136,444	\$0	0.0%	\$0	\$5,726,200	\$6,099,127	-6.11%	0.5%	\$212,081	\$2.93
Yavapai	13	172	4.7%	\$9,728,955	3.6%	\$56,564	\$25,419,753	3.3%	\$147,789	\$727,949	5.3%	\$4,232	\$35,876,657	\$39,725,468	-9.69%	3.4%	\$208,585	\$3.61
Yuma	14	134	3.6%	\$5,145,300	1.9%	\$38,398	\$16,712,923	2.2%	\$124,723	\$636,222	4.6%	\$4,748	\$22,494,445	\$23,808,274	-5.52%	2.2%	\$167,869	\$2.60
Virtual	26	2	0.1%	\$127,026	0.0%	\$63,513	\$0	0.0%	\$0	\$0	0.0%	\$0	\$127,026	\$560,660	-77.34%	0.0%	\$63,513	
<b>Total</b>		<b>3683</b>	<b>100%</b>	<b>\$268,278,388</b>	<b>100%</b>	<b>\$72,842</b>	<b>\$762,275,418</b>	<b>100%</b>	<b>\$206,971</b>	<b>\$13,850,940</b>	<b>100%</b>	<b>\$3,761</b>	<b>\$1,044,404,746</b>	<b>\$1,169,429,252</b>	<b>-10.69%</b>	<b>100%</b>	<b>\$283,574</b>	<b>\$3.54</b>

Summary Recap

Maricopa and Pima Counties	2516	68.3%	\$198,745,299	74.1%	\$78,993	\$583,809,978	76.6%	\$232,039	\$8,387,408	60.6%	\$11,321,829	\$790,942,685				75.7%	\$314,365	
Mohave, Pinal and Yavapai	577	15.7%	\$45,361,849	16.9%	\$78,617	\$101,476,846	13.3%	\$175,870	\$3,710,867	26.8%	\$21,946,756	\$150,549,562				14.4%	\$260,918	
All Other Counties	590	16.0%	\$24,171,240	9.0%	\$40,968	\$76,988,594	10.1%	\$130,489	\$1,752,665	12.7%	\$19,452,959	\$102,912,499				9.9%	\$174,428	

**New Business Item #1**  
Instant Scratch Game Profiles  
Report to Arizona Lottery Commission  
April 18, 2025

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This report has been provided to the Lottery Commission regarding game profiles planned for Arizona Lottery instant scratch games. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for printing, distribution, and sales of these games.

**NEW GAME PROFILES**

Attached for the Lottery Commission's action is new instant scratch game profiles: *NASCAR*<sup>®</sup> #1495 and *Loteria Grande* #1497.

**NASCAR<sup>®</sup> #1495.** This \$10 game has a top prize of \$100,000. This game will be printed at a quantity of approximately 1.9 million tickets.

**Loteria Grande #1497.** This \$5 game has a top prize of \$50,000. This game will be printed at a quantity of approximately 4 million tickets.

Attachments (Commissioners only)

**New Business Item #2**  
Fast Play® Game Profiles  
Report to Arizona Lottery Commission  
April 18, 2025

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This report has been provided to the Lottery Commission regarding the game profiles planned for the Arizona Lottery. The Commission is requested to approve these game profiles. After Commission approval, staff will commence with plans for game development, launch, and sales of these games.

**NEW GAME PROFILES**

Attached for the Lottery Commission's action are new Fast Play game profiles: *Match For Cash* #187 and *Ghostly Green* #188.

**Match For Cash #187.** This \$2 game has a top prize of \$7,000. In this game, if players match three like prize amounts the player wins the matched amount.

**Ghostly Green #188.** This \$1 game has a top prize of \$1,313. In this game, players match YOUR SYMBOLS to the WINNING SYMBOLS to win a prize. If the matched symbol is a “ghost” symbol, the player wins triple the prize.

Attachments (Commissioners only)

**New Business Item # 3**  
Players Club Promotion Profiles #144  
Report to Arizona Lottery Commission  
April 18, 2025

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This report has been provided to the Lottery Commission regarding the JURASSIC WORLD Promotion Profile. The Commission is requested to approve this Promotion Profile.

**NEW PROMOTION PROFILE**

Attached for the Lottery Commission's action is the Promotion Profile: JURASSIC WORLD.

**JURASSIC WORLD Promotion Profile #144**

Starting June 3, 2025 players will be able to enter winning and non-winning eligible Scratchers® and Fast Play™ game tickets for a chance to win a trip to Hawaii where they will compete for cash prizes including a \$1,000,000 top prize.

Attachments (Commissioners only)